

Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Ram invested Rs 18,000 in a mutual fund scheme with entry load of 2.25% at N.A.V Rs 110. The current N.A.V is Rs 130 . How many units did he purchased?
2	By investing Rs 7,500 in shares of a company that paid 10% dividend, an income of Rs. 500 was received as dividend what was the price paid for each of Rs. 100 shares?
3	What is the value of $5! - 2 \cdot 3!$?
4	Find the value of $6!$?
5	Calculate the Mode of 30, 50, 40, 30, 25, 20, 30, 45, 15, 28
6	If the mode of a data is 45, mean is 27, then calculate the median.
7	What is the arithmetic mean of 110, 125, 140, 150 and 165 ?
8	When two dice are tossed, what is the Probability of getting six as the uppermost face on both dice ?
9	A box contains 2 red marble balls, 3 white marble balls, 5 green marble balls. If 2 balls are drawn at random, what is the Probability of getting both white ?
10	An unbiased coin is tossed twice, if A denoted the event all tails then what is the value of $P(A)$?
Sr.No	QUESTIONS FOR THE ADVANCE LEARNER
1	Mr. Dinesh bought some shares of a company which had a face value of Rs.100 /-. The company declared a dividend of 15 % but Mr. Dinesh's rate of return on investment was only 12% . At what market price did he purchase the shares ? There was no brokerage involved .
2	Ashus Beauty World ' has issued 60,000 shares of par value of Rs. 10/- each. The company declared a total dividend of Rs. 72,000 /- . Find the rate of dividend paid by the company
3	In how many different ways can one try to open a lock having three rings, if each ring contains numbers 0 to 9? If the lock opens by adjusting a particular number, how many unsuccessful attempts to open the lock are possible?
4	A cloth merchant has two types of cloth material "cotton and terrycot".Each of the cloth materials has two design patterns with five colour shades each. How

	many choices are open to a customer, who wants to purchase a cloth material from the merchant?
5	The average marks of boys are 65 and that of girls are 70. The average marks of boys and girls combines is 67. Calculate the ratio of number of boys to number of girls?
6	The arithmetic mean of 7, 8, X, 11, 14 is X, then find the value of X ?
7	If there are two groups with 50 observations each and with 25 and 35 as values of their arithmetic mean,find the combined arithmetic mean of 100 observations ?
8	From a well shuffled of cards two cards are drawn at random without replacement, what is the probability of the first card is a king and the second a queen ?
9	A box contains 5 white and 6 black balls. A ball is drawn at random from the box. Its colour is noted and kept aside. A ball of the opposite colour is added to the box. A ball is then drawn from the box, what is the probability that the ball selected is black?
10	From a well-shuffled pack of cards, two cards are drawn without replacement.What is the Probability that both these cards are black ?
ASSIGNMENTS	
1	How many words can be formed using four different alphabets of word "COMBINE"?
2	A student got 45, 34, 35, 40 and 30 in five subjects which were assigned weights 2, 3, 1, 1 and 3 respectively. What is his weighted average?
3	The N.A.V of a mutual fund scheme changed from Rs 20.14 to Rs 28.02 in 16 months Find the annualised change in the N.A.V
4	Find the third quartile for 105, 120, 118, 127, 104, 109 and 115?
5	A box contains 2 red marble balls, 3 white marble balls, 5 green marble balls. If 2 balls are drawn at random, what is the expected number of white ball ?

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : Environmental studies SEM : I	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Write a note on biotic components of the environment.
2	Define environment. What is food chain ?
3	What are the different types of natural resources
4	Explain the merits of Solar energy
5	Demerits of wind energy - Explain
6	Give reasons for increase in population in India
7	What are the measures to control population.
8	What is the importance of urban areas ?
9	Mention the causes of migration in urban areas.
10	Write a note on concept of smart city.
Sr.No	QUESTIONS FOR THE ADVANCE LEARNER
1	All living & non living components are interdependent on each other. Elaborate this statement.
2	Write your comments on man & environment correlation.
3	Inexhaustible or non renewable resources should be used in limits. Is it True or False .Explain the reasons in detail.
4	Explain Water resource Management options with respect to India.
5	Differentiate between recyclable & non recyclable resources with suitable examples.
6	Enlist the parameters and details of HDI & its importance.
7	What is ecological footprint ?
8	Elaborate the concept of Urban Heat Island with its types.
9	Give a quick guide to the features of Sustainable cities
10	Briefly explain whether "Migration is a boon or bane"
	ASSIGNMENTS
1	Ecosystem types in detail
2	Make a list of usage of Renewable energy resources in different regions of India
3	Details of World Happiness Index
4	Make a list of all the developments in various Sustainable cities across India.
5	Find the origin & details of the concept of Sustainable development.

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : BUSINESS ECONOMICS I SEM : I	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Explain income elasticity of demand
2	Examine the law of returns of scale
3	Explain the properties of iso quants
4	Explain the AC,AFC,AVC,TC,TVC, TFC and MC with the help of diagrams.
5	Explain the concept of TR, AR, and MR.
6	Explain the total revenue –total cost difference approach of profit maximization.
7	Write a note on Break Even Analysis.
8	Explain different types of price elasticity of demand
9	Explain the concept of break-even point with a suitable diagram.
10	Illustrate the concept of consumer’s surplus with suitable diagram.
Sr.No	QUESTIONS FOR THE ADVANCE LEARNER
1	Explain the concept of consumer surplus.
2	Discuss the causes of internal economies of scale.
3	Explain briefly methods of demand forecasting.
4	Explain the concept of producer surplus
5	Write a note on Break Even Analysis
6	Explain the law of diminishing returns
7	Explain the multiple objectives of the firm
8	Explain the properties of iso quants
9	Illustrate the relationship between sales and advertisement expenditure with suitable diagram.
10	Write a note on production costs
ASSIGNMENTS	
1	Assignment on consumers surplus
2	Learning curve and application
3	Fixed cost of a firm is Rs. 22,500/-. Variable cost per unit is Rs.5.50/- and selling cost is Rs. 10/- per unit. Find breakeven point

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : Business Communication SEM : I	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Explain and mention the advantages and disadvantages of the following: Upward, Downward, Horizontal, Vertical, and Grapevine communication.
2	Write about the importance of body language and non verbal communication for communication.
3	What are the 7Cs of effective communication? Discuss each briefly.
4	What is a resume? Discuss its various formats. Draft a resume for yourself.
5	What is the role of ethics in business communication?
6	What is public speaking? Suggest ways to make it powerful.
7	What are the various causes for complaints of customers? Explain with examples (i) Complaint letter and (ii) Reply to the complaint letter
8	Write a note on paragraph unity and concise writing.
9	Describe any four semantic/linguistic barriers and four socio-cultural barriers of communication and suggest ways to overcome them.
10	Write a paragraph in about 150 words on how you would practice CSR if you were the CEO of a MNC.
Sr.No	QUESTIONS FOR THE ADVANCE LEARNER
1	Write a note on the impact of technology enabled communication : Types – Internet, Blogs, E-mail, Moodle, Social media (Facebook, twitter and Whatsapp advantages and disadvantages).
2	“In absence of feedback communication is incomplete.” Discuss
3	“A resume is a Sales letter”. Discuss and suggest ways to make a resume effective.
4	What do you mean by Business proposal? Discuss a general format for it.
5	Explain corporate social responsibility and ways in which an organization can practice it. Give real world examples.
6	How do Audio/Visual aid help in business communication? Discuss types of visual aids used in business communication.
7	What are the types of barriers to communication? Write about how an individual and organizations can help overcome communication barriers in the workplace.
8	General Motors now admits that over 100 people died because of faulty ignition switches that were not recalled. In an article in Forbes magazine, reporter Carmine Gallo claimed that “Two Misleading Words Triggered GM’s Catastrophic Communication Breakdown.” The article discusses that the ignition issue was mis-labeled as a “customer convenience” issue and therefore didn’t get the attention it needed. Data about the issue was buried in the back of a 72-page PowerPoint deck. These were communication choices made by human beings. Was it a mistake, or was it unethical? What ethical principles should they have kept in mind all along?
9	Sentence Faults

	<p>Your Task: In the following, identify the sentence fault (fragment, run-on, comma splice). Then revise to remedy the fault.</p> <ol style="list-style-type: none">1. Although PepsiCo signed Beyonce to endorse its soft drinks. Sales continued to plummet.2. In the beverage industry, the latest sales declines are astonishing. But not surprising.3. Sugar-filled soft-drink sales have been declining for nine straight years, however, diet drinks are not far behind.4. Coca-Cola hired a creative director PepsiCo tried a new bottle design.5. Health concerns are not the only problem, soft-drink makers are also facing a boom in alternative beverages.6. PepsiCo and Coca-Cola are striving to return to profitability. Which explains why they are investing in energy drinks, sports drinks, and flavored water.
10	<p>Choose how to reject a job offer and write/ tell the company of your decision. Consider a situation, in which you're offered a summer internship, but decide not to accept it. Discuss the most appropriate communication channel to use for your message. Would you use a different channel, if you received the offer by email, or by phone?</p>

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : COMMERCE - I SEM : I	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Explain the scope and functions of Business.
2	Write a note on classification of Business objectives.
3	Discuss about the impact of LPG on Business.
4	Explain Business Environment and interrelationship between business and environment.
5	Discuss the internal and external environment of business.
6	Impact of Educational Environment on business.
7	Explain the business planning process, its concept and importance.
8	Discuss Entrepreneurship and factors contributing to growth of entrepreneurship.
9	Discuss different types of entrepreneurs.
10	Distinguish between Entrepreneur and Manager, Entrepreneur and Intrapreneur.
Sr.No	QUESTIONS FOR THE ADVANCE LEARNER
1	Explain the steps of setting business objectives.
2	Discuss in brief - reconciliation of Economic and Social objectives.
3	Write in detail about the strategy alternatives in the changing scenario of business.
4	Discuss on Restructuring and turnaround strategies.
5	Explain the Trading blocs and their impact on Indian business.
6	Discuss the statutory requirements in promoting business units.
7	Factors determining location of business.
8	Discuss in brief the problems of women entrepreneurs in India.
9	Incentives to Entrepreneurs in India.
10	Entrepreneurship Training and Development Centers in India
	ASSIGNMENTS
1	Select any one business and write the steps to follow to start a business enterprise.
2	Write in brief about the NEP policy.
3	Discuss the importance of Business Planning.
4	Write an article on any 5 women entrepreneurs in India.
5	Write a paragraph on any one young entrepreneur in India.

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT: ACCOUNTANCY & FINANCIAL MANAGEMENT SEM : I																																							
Sr.No	QUESTIONS FOR THE SLOW LEARNER																																						
1	<p>From the following information prepare Departmental Trading and Profit & Loss A/c and General Profit & Loss A/c for the year ending 31st December, 2017.</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <thead> <tr> <th style="width: 35%;">Particulars</th> <th style="width: 15%;">Dept.A (Rs.)</th> <th style="width: 15%;">Dept.B (Rs.)</th> <th style="width: 35%;">Total (Rs.)</th> </tr> </thead> <tbody> <tr> <td>Opening Stock = Trading</td> <td style="text-align: center;">16,000</td> <td style="text-align: center;">20,000</td> <td style="text-align: center;">36,000</td> </tr> <tr> <td>Purchases = Trading</td> <td style="text-align: center;">1,40,000</td> <td style="text-align: center;">1,60,000</td> <td style="text-align: center;">3,00,000</td> </tr> <tr> <td>Sales = Trading</td> <td style="text-align: center;">1,80,000</td> <td style="text-align: center;">2,40,000</td> <td style="text-align: center;">4,20,000</td> </tr> <tr> <td>Salaries = P&L</td> <td style="text-align: center;">8,000</td> <td style="text-align: center;">11,800</td> <td style="text-align: center;">19,800</td> </tr> <tr> <td>General Salaries = P&L=Equal</td> <td></td> <td></td> <td style="text-align: center;">24,400</td> </tr> <tr> <td>Rent & Rates = P&L =2:1</td> <td></td> <td></td> <td style="text-align: center;">12,000</td> </tr> <tr> <td>Carriage Inward=Trading=P urchase Ratio</td> <td></td> <td></td> <td style="text-align: center;">30,000</td> </tr> <tr> <td>Carriage Outward =P&L =Sales Ratio</td> <td></td> <td></td> <td style="text-align: center;">5,600</td> </tr> </tbody> </table>			Particulars	Dept.A (Rs.)	Dept.B (Rs.)	Total (Rs.)	Opening Stock = Trading	16,000	20,000	36,000	Purchases = Trading	1,40,000	1,60,000	3,00,000	Sales = Trading	1,80,000	2,40,000	4,20,000	Salaries = P&L	8,000	11,800	19,800	General Salaries = P&L=Equal			24,400	Rent & Rates = P&L =2:1			12,000	Carriage Inward=Trading=P urchase Ratio			30,000	Carriage Outward =P&L =Sales Ratio			5,600
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	Discount allowed ==P&L =Sales Ratio			2,800
	Discount earned =P&L Cr= Purchase Ratio			3,000
	Advertisement ==P&L =Sales Ratio			8,400
	Audit fees – General P&L			1,200
	Insurance of goods- General P&L			1,200

Additional Information:

1. General Salaries are to be allocated **equally**.
2. The area occupied is in the ratio of **2:1** between Department A & B respectively.
3. Goods transferred from **Department B to Department A** Rs.30,000 were not recorded. = Trading A/c Dr & Cr
4. Closing Stock: Department A Rs.40,000 , Department B Rs.50,000. = Trading A/c Cr

2	Amar chemicals has the following trial balance as on 31 st March 2017.		
	Particulars	Debit (Rs.)	Credit (Rs.)

Goodwill	50,000	
Factory Shed	20,000	
Machinery	1,30,000	
Furniture	8,000	
Investments	10,000	
Capital		1,95,000
Bank Loan		3,00,000
Creditors		1,50,000
Debtors	1,35,000	
<u>Stock on 1-4-2016:</u>		
Raw Materials	1,30,000	
W.I.P	7,500	
Finished Goods	82,500	
Net Sales		11,00,000
Miscellaneous income		4,000
Bad debts reserve		5,000
Purchase of materials	8,60,000	
Freight on materials	50,000	

Factory power	15,000	
<u>Salaries and wages</u>		
Factory	1,50,000	
Office	65,000	
Repairs and renewals	2,500	
Rent and taxes	16,500	
Insurance	3,900	
General Expenses	18,100	
	17,54,000	17,54,000

Adjustments:

1. Closing Stock of Raw material Rs.2,10,000 , WIP Rs.12,500 , Finished Goods Rs.2,07,500
2. Depreciation to be provided at 2.5% on Factory shed, 10% on machinery and 15% on furniture.
3. Repairs, Rent and taxes are to be apportioned between factory and office in the ratio of 3:2.
4. Reserve for bad and doubtful debts to be provided at 4 % on debtors.
5. Insurance premium covers a period of 1 month in advance.

You are required to prepare Manufacturing, Trading, Profit & Loss A/c and Balance Sheet for the year ended 31st March, 2017.

Sr.No	QUESTIONS FOR THE ADVANCED LEARNER	
1	Following figures are extracted from the books of Chetan Ltd for the year ended 31 st December, 2017	
	Particulars	Departments

	P(Rs.)	Q(Rs.)	R(Rs.)
Purchases	4,40,000	5,20,000	1,10,000
Sales	6,10,000	9,25,000	3,20,000
Returns Inwards	10,000	25,000	20,000
Returns Outwards	40,000	20,000	10,000
Wages	8,000	5,000	7,000
Stock on 1-1-2017	45,000	35,000	40,000
Stock on 31-12-2017	65,000	20,000	10,000

Other Informations:

1. Goods transferred from P to Q Rs.10,000 and to R Rs.8,000
2. Goods transferred from R to P Rs.5,000 and to Q Rs.6,000
3. Goods transferred from Q to P Rs.6,500 and to R Rs.5,600
4. Telephone charges Rs.15,800 to be apportioned in the ratio of 3:1:1 among Departments P,Q and R respectively.
5. Rent Rs.24,000 to be divided as $\frac{1}{4}$, $\frac{2}{4}$ and $\frac{1}{4}$ among Departments P,Q and R respectively.

6. Other Expenses:

Discount allowed –Rs.18,000

Legal expenses – Rs.24,000

Bad debts- Rs.15,000

Insurance of goods- Rs.8,600

Income tax- Rs.58,000

Prepare Departmental Trading and Profit & Loss A/c in columnar form and General Profit & Loss A/c for the year ended 31st December, 2017.

2 From the given trial balance of Mohan, prepare Manufacturing, Trading, Profit & Loss A/c and Balance Sheet as on 31st December, 2016.

Particulars	Debit (Rs.)	Credit (Rs.)
<u>Opening stock:</u>		
Raw materials	12,000	
W.I.P	7,000	
Finished goods	20,000	
Purchase of raw material	97,000	
Octroi on raw material	11,000	
Direct wages	57,000	
Factory rent	7,000	
Direct expenses	12,000	
Indirect wages	8,000	
Machinery	60,000	
Cash at Bank	12,000	
Sales		3,10,000

Administrative expenses	31,000	
Selling expenses	13,000	
Creditors		25,000
Interest	7,000	
Discount allowed	4,000	
Bad debts	1,000	
Provision for bad debts		3,000
Sundry debtors	50,000	
Drawings	21,000	
Capital		85,000
Bills payable		7,000
	4,30,000	4,30,000

Adjustments:

1. Closing stock of raw materials Rs.8,000 , W.I.P Rs.4,000 , Finished Goods Rs.10,000
2. Outstanding direct wages Rs.3,000
3. Direct expenses were prepaid to the extent of Rs.1,000
4. Depreciate machinery at 10% p.a.
5. Maintain provision for bad debts @ 5% on sundry debtors.

SUBJECT : Mathematics SEM : II

Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	If $y = 3x^4$, then find $\frac{dy}{dx}$?
2	If $y = 1 - \log x$, then find dy/dx ?
3	At what rate of simple interest will 9,250 become 11,000 in 2 years?
4	In how many years a principal payment to double at a S. I. rate of 10% p.a.?
5	The regression equation of x on y is given by $x = -2.0047 + 0.7074y$, Estimate x when y = 10.
6	When X represents B (20, 1/10) then what is E(x) ?
7	For a binomial variate mean is 3 and variance is 2 . What will be the value of n ?
8	If MR =40 and AR = 60 then the price elasticity of demand will be ?
9	If the price of a commodity is given by $p = 300 + x - x^2$ where the quantity demanded is $x = 5$ then find the total revenue ?
10	For a binomial variate mean is 3 and variance is 2 . what will be the value of q ?
Sr.No	QUESTIONS FOR THE ADVANCE LEARNER
1	If $y = (4x^3 + 3x^2 - 2x)^6$ then find $\frac{dy}{dx}$?
2	Find the rate of change of demand(x) of a commodity with respect to its price (y) if $y = 20 + 15x + x^2$
3	For a random variable x, $E(x) = 15$ and $V(x) = 7$ find $V(2x-4)$?
4	Mr. Sudhir Joshi has taken a loan of Rs. 10,00,000 from a bank for 10 years at 11% p.a. what is his EMI using Flat interest method?
5	Reena took a loan of Rs. 1200 with simple interest for as many years as the rate of interest. If she paid Rs. 432 as interest at the end of the loan period, what was the rate of interest?
6	If the demand is 100 during October 2016, 200 in November 2016, 300 December 2016, 400 in January 2017. What is the 3-month simple moving average for February 2017?
7	For a standard normal variate Z, find area between $Z=0$ to $Z = 2$. (Given area between $Z=0$ to 2 is 0.4772
8	The total cost function $C = q^3 - 100q^2 + 15q$ where, q is a number of units produced then find the value of q for which the average cost is minimum ?
9	For a standard normal variate Z, find the area to the left of $Z = 1.3$ (area between $Z =0$ to $Z = 1.3$ is 0.4032
10	If $D = 5 + 2p - 3p^2$ and $S = p^3 + p + 2$ then find the break even point?
ASSIGNMENTS	
1	Find The extreme values of the function $f(x) = 2x^3 - 15x^2 + 36x + 5$?
2	A person promises to double the principal sum invested by you in 4yrs Calculate the rate of simple interest offered by him ?

3	Rs, 40000 are invested at 8% p.a. compounded then calculate the interest in the 4th year ?
4	Laspeyres index = 110, Paasche's index = 108, then calculate Fisher's Ideal index ?
5	For a discrete random variable find the value of k for which it is PMF , where $x = 0, 1, 2, 3$ and $P(x) = k, 2k, 3k, 4k$

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : Environmental Studies SEM : II	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	What are the different sources of waste ?
2	Write a note on role of citizens in waste management
3	Mention the causes and measures for air pollution
4	What is global warming ?
5	What is CSR ?
6	What are the different types of tourism ?
7	Short note on ecotourism
8	Mention the details of Chipko Movement.
9	A note on ISO
10	Seven R's of waste management
Sr.No	QUESTIONS FOR THE ADVANCE LEARNER
1	Explain the Indian scenario for E waste generation & treatment methods
2	Enlist the government notifications for treatment of different types of waste
3	How to motivate business participation with the help of green business ?
4	Acid rain is a bad phenomenon . Write a note to support & explain this statement.
5	Correlate the problems of hunger & malnutrition in India
6	Elaborate the different challenges faced by Indian tourism & suggest recommendations for the same.
7	India has vast tourism potential. Explain
8	What are the ways to reduce carbon dioxide.Mention the details of emission trading & permit
9	Uses of Remote sensing & GPS in the field of environment.
10	Thermal treatment of waste - Comment with the help of merits & demerits.
	ASSIGNMENTS
1	Make a list of Disposal sites in Mumbai
2	List of National parks in Maharashtra & their fauna
3	Kyoto Protocol details
4	Ozone layer protection
5	Environment Legislations

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : Business Communication SEM : II	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	What is a report? What are the elements of a report? What is the difference between statutory and non-statutory reports?
2	What is Public Relations and what are its functions and purpose? What role does the PR department play in crisis management?
3	A committee of professors is appointed by the Principal of a college to submit a report on the causes of poor attendance at lectures and tutorials. Draft the committee's report outlining the causes and also recommending measures to improve the situation.
4	Prepare a leaflet appealing to people to donate essentials for covid-19 patients.
5	How can one use AIDA to write a good sales letter?
6	Explain the terms "Complaint" and "Claim" and show how letters of complaint usually contain a claim.
7	What is a committee? What are the different roles of people in a committee? Write about the advantages and disadvantages of having committees.
8	How can one use Skype for conferencing?
9	In a local newspaper, find an advertisement for a job for which you have qualified. Write ten questions that you, as an interviewer would want to ask an interviewee. Make your questions specific to the job.
10	Who is a secretary? What are the different types of secretaries?
Sr.No	QUESTIONS FOR THE ADVANCE LEARNER
1	Your application for a driving licence has not been processed in spite of having submitted all documents required. Draft an RTI query for the same.
2	Write a tactful reply to Mr. Gershom who claims that the "Do-it-yourself" kit that you sent him was received in a damaged condition.
3	You are an expert in education. The Knowall Education Society had entrusted you with the work of starting a college in Thane. Draft a progress report to be submitted to the chairman.
4	Write briefly about the Consumer Protection Act 2019. What are the kinds of complaints that consumers can have about goods and services? Provide examples.
5	Write a sales letter to promote the sale of space-saving furniture.
6	What are the different adjustment policies adopted by companies? Which one do you prefer and why?
7	How should one write a press release? Illustrate with examples.
8	What are the different types of conferences? Explain briefly and write about how a conference can be made successful and effective.
9	Show how different types of interviews are an essential part of the internal communications system of an organization.
10	Why are GDs conducted? What skills are assessed in it? How should one conduct oneself in a GD?
ASSIGNMENTS	
1	Write a book review of 700 words on <i>To Kill a Mocking Bird</i> .

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : COMMERCE SEM : II	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Meaning, Characteristics of Services.
2	Marketing Mix for Services.
3	Concept of Organised and unorganised retailing.
4	Retail Formats - Store and non-store formats
5	Retail franchising
6	Concept of BPO, KPO, LPO and ERP
7	Internet banking, Debit and Credit Cards
8	Functions and Scope of E-commerce.
9	Retail Franchising
10	Online Marketing Research
Sr.No	QUESTIONS FOR THE ADVANCED LEARNER
1	Service Strategies - Managing demand and Capacity.
2	Opportunities and Challenges in the Service Sector.
3	Survival strategies for unorganised retailers.
4	Store planning - Design and layout
5	Retail Scenario in India and Global context.
6	Challenges in Logistics
7	FDI and its impact on Banking and Insurance Sector in India.
8	E-transition challenges for Indian Corporates.
9	Mall Management
10	Major activities of B2B, C2C, B2C
	ASSIGNMENTS
1	Write a report on Your Visit to a Mall in context with Retailing, Retail Format, and Mall Management - List down your observations and relate it with Context of Mall management.
2	Prepare a project on types of E-commerce and also list a few examples of companies involved in B2C, B2B and C2C transactions.
3	Logistics Network

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : ECONOMICS SEM : II	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Explain the short run equilibrium of a firm under perfect competition
2	Discuss the features of monopolistic competition
3	Discuss transfer pricing
4	Examine price discrimination under dumping
5	Explain the importance of project planning and the problems involved in it
6	Explain how externalities cause market failure
7	Examine the need for capital budgeting
8	Explain Kinked demand curve hypothesis under oligopoly
9	Discuss the features of perfect competition
10	write a note on product differentiation
Sr.No	QUESTIONS FOR THE ADVANCE LEARNER
1	Explain Kinked demand curve hypothesis under oligopoly.
2	Explain the objectives of price policy
3	Explain the causes of market failure
4	Examine the methods of Government intervention to correct market failure.
5	Explain the long run equilibrium of a firm under perfect competition.
6	Explain equilibrium of a firm in monopoly in the long run
7	Discuss of degrees of price discrimination under monopoly market
8	Explain in detail the concept of dumping
9	Discuss various stages of capital budgeting
10	Explain the features of monopolistic competition
ASSIGNMENTS	
1	arguments for and against advertising Debate
2	Assuming a desired mark up of 14%, if average variable cost is Rs.65/- and average fixed cost is rs.25/-, calculate the full cost price of Product Yum of firm XYZ.
3	Implement, Calculate the payback period for each project and rank the projects for company zip zap zoom

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : ACCOUNTANCY & FINANCIAL MANAGEMENT		SEM : II
Sr.No	QUESTIONS FOR THE SLOW LEARNER	
1	The following information is given: Opening Creditors Rs.60,000 Cash paid to Creditors Rs.30,000 Closing Creditors Rs.36,000 Returns Inward Rs.13,000 Bills Accepted Rs.27,000 Bills Dishonoured Rs.8,000 Purchases Return Rs.12,000 Discount allowed Rs.5,000 Calculate Credit purchases during the year	
2	From the following information calculate Total Purchases. Creditors -1stJanuary, 2018 Rs.30,000 Creditors -31stDecember, 2018 Rs.20,000 Opening Balance of Bills Payable Rs.25,000 Closing Balance of Bills Payable Rs.35,000 Cash paid to Creditors Rs.1,51,000 Bills Discharged Rs.44,500 Cash Purchases Rs.1,29,000 Returns outwards Rs.6,000	
3	From the details given below, find out the Credit Sales and Total Sales: Opening Debtors Rs.45,000 Closing Debtors Rs.56,000 Discount allowed Rs.2,500 Sales Return Rs.8,500 Irrecoverable amount Rs.4,000 Bills Receivable received Rs.12,000 Bills Receivable Dishonoured Rs.3,000 Cheque Dishonoured Rs.7,700 Cash Sales Rs.80,000 Cash received from Debtors Rs.2,30,000 Cheque received from Debtors Rs.25,000	
4	A fire occurred in the premises of Ms.Deepa on 14/10/2013. From the following particulars ascertain the loss of stock and prepare a statement of claim to be lodged with Insurance Company:	
5	A fire occurred in the premises of Ms.Deepa on 14/10/2013. From the following particulars ascertain the loss of stock and prepare a statement of claim to be lodged with Insurance Company:	
	Particulars	Amount (Rs.)

	Stock as on 1-1-2012	61,200																										
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	The stocks were always valued at 90% of cost price. Salvage was Rs.36, 000 .The amount of policy was Rs.1, 26,000.																											
	The claim was subject to the average clause.																											
6	Delhi Head office supplies goods to its branch at Kanpur at invoice price which is cost plus 50%. All cash received by branch is remitted to Delhi and all branch expenses are paid by the head office. From the following particulars related to Kanpur branch for the year 2013, prepare Kanpur Branch A/c.																											
	<table border="1"> <thead> <tr> <th>Particulars</th> <th>Amount (Rs.)</th> </tr> </thead> <tbody> <tr> <td>Stock with Branch on 1-1-2013 (at Invoice Price)</td> <td>60,000</td> </tr> <tr> <td>Branch Debtors on 1-1-2013</td> <td>12,000</td> </tr> <tr> <td>Petty cash balance on 1-1-2013</td> <td>100</td> </tr> <tr> <td>Goods received from Head Office (at Invoice Price)</td> <td>1,86,000</td> </tr> <tr> <td>Goods returned to Head Office</td> <td>3,000</td> </tr> <tr> <td>Credit Sales less Returns</td> <td>84,000</td> </tr> <tr> <td>Cash received from Debtors</td> <td>90,000</td> </tr> <tr> <td>Discount allowed to Debtors</td> <td>2,400</td> </tr> <tr> <td colspan="2"><u>Expenses (cash paid by Head Office)</u></td> </tr> <tr> <td>Rent 2,400</td> <td></td> </tr> <tr> <td>Salaries 24,000</td> <td></td> </tr> <tr> <td>Petty Cash <u>1,000</u></td> <td></td> </tr> </tbody> </table>		Particulars	Amount (Rs.)	Stock with Branch on 1-1-2013 (at Invoice Price)	60,000	Branch Debtors on 1-1-2013	12,000	Petty cash balance on 1-1-2013	100	Goods received from Head Office (at Invoice Price)	1,86,000	Goods returned to Head Office	3,000	Credit Sales less Returns	84,000	Cash received from Debtors	90,000	Discount allowed to Debtors	2,400	<u>Expenses (cash paid by Head Office)</u>		Rent 2,400		Salaries 24,000		Petty Cash <u>1,000</u>	
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	Cash Sales	27,400
	Stock with Branch on 31-12-2013 at Invoice Price	1,04,000
	Petty cash balance on 31-12-2013	54,000
		100

7	<p>Short Notes</p> <p>A) Stock and Debtors System B) Fire Insurance Claim C) Debtors System D) Dependent Branch E) Average Clause</p>
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8	<p>Sen & Co of Calcutta consign goods costing Rs.25,000 to their agent, Mustak of Mysore on which they pay freight , insurance and charges Rs.1,500 , drawing on him a bill of exchange at 90 days for Rs.20,000. They discount the bill at Mercantile Bank being charged Rs.200 therefor. After two months they received from their agent an Account Sales informing that the entire consignment has been sold for Rs.35,000 , that expenses amounting to Rs.700 have been incurred and showing as a deduction the agreed commission of 2% on the amount realised. A draft on the Syndicate Bank was enclosed for the balance due. Show important ledger accounts in the books of both the parties.</p>
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Sr.No	QUESTIONS FOR THE ADVANCED LEARNER
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1	<p>Mr.Shreenath does not maintain his books of accounts on double entry system. He supplies you the following information.</p> <p>i) Assets and Liabilities as on 1st April, 2016 and 31st March, 2017</p> <table border="1"> <thead> <tr> <th>Particulars</th> <th>01-04-2016(Rs)</th> <th>31-03-2017(Rs)</th> </tr> </thead> <tbody> <tr> <td>Sundry Debtors</td> <td>11,200</td> <td>8,200</td> </tr> <tr> <td>Stock</td> <td>12,750</td> <td>16,800</td> </tr> <tr> <td>Sundry Creditors</td> <td>12,410</td> <td>9,870</td> </tr> <tr> <td>Furniture</td> <td>12,000</td> <td>12,000</td> </tr> </tbody> </table>	Particulars	01-04-2016(Rs)	31-03-2017(Rs)	Sundry Debtors	11,200	8,200	Stock	12,750	16,800	Sundry Creditors	12,410	9,870	Furniture	12,000	12,000
Particulars	01-04-2016(Rs)	31-03-2017(Rs)														
Sundry Debtors	11,200	8,200														
Stock	12,750	16,800														
Sundry Creditors	12,410	9,870														
Furniture	12,000	12,000														

Machinery	17,500	?
Cash and Bank	500	4,100

ii) Transactions during the year ending 31st March, 2017

Particulars	Rs
Payment made to creditors	17,500
Salaries	7,330
Cash sales	?
Received from debtors	39,540
Capital introduced	5,000
Carriage inward	8,210
Office expenses	2,900
Purchase of machinery	5,000
Drawings	6,000

Discount allowed Rs.600 and Discount received Rs.500. Bad debts written off Rs.400. Depreciation is to be provided on furniture at 20% p.a. and on machinery at 10% p.a.

Salaries outstanding Rs.1, 000.

Prepare Trading and Profit and Loss Account and Balance Sheet on 31st March, 2017

2

Mr. Girish does not maintain his books of accounts on double entry book keeping system. From the given information; prepare Trading and Profit and Loss Account and Balance Sheet on 31st March, 2017.

Particulars	01-04-2016(Rs.)	31-03-2017(Rs.)
Plant and Machinery	1,00,000	?
Furniture	65,000	?
Stock	36,240	62,540
Debtors	1,43,520	1,34,280
Creditors	1,25,640	1,45,420
Cash and Bank	25,350	?

Analysis of cash transaction for the year:

Particulars	Rs.
Cash Sales	25,000
Cash Received from Debtors	6,90,380
Cash paid to Creditors	4,90,260
Wages paid	32,560
Salary paid	44,380
Printing and Stationery paid	12,360
Drawings	12,000
Machinery purchased on 01-10-2016	50,000
Additional capital introduced	35,000

	Commission received	52,600
	Cash purchases	42,150
	Expenses paid	19,450
	<p>a) Discount allowed Rs.2,650 and Discount earned Rs.2,530 and Bad debts written off Rs.4,120.</p> <p>b) Depreciation to be provided on furniture at 10% and on machinery at 20% p.a.</p> <p>c) Wages outstanding Rs.5,500</p>	
3	<p>Delhi Head office supplies goods to its branch at Kanpur at invoice price which is cost plus 50%. All cash received by branch is remitted to Delhi and all branch expenses are paid by the head office. From the following particulars related to Kanpur branch for the year 2013, prepare Kanpur Branch A/c.</p>	
	Particulars	Amount (Rs.)

Stock with Branch on 1-1-2013 (at Invoice Price)	60,000
Branch Debtors on 1-1-2013	12,000
Petty cash balance on 1-1-2013	100
Goods received from Head Office (at Invoice Price)	1,86,000
Goods returned to Head Office	3,000
Credit Sales less Returns	84,000
Cash received from Debtors	90,000
Discount allowed to Debtors	2,400
<u>Expenses (cash paid by Head Office)</u>	
Rent 2,400	
Salaries 24,000	27,400
Petty Cash <u>1,000</u>	1,04,000
Cash Sales	54,000
	100
Stock with Branch on 31-12-2013 at Invoice Price	
Petty cash balance on 31-12-2013	

4

Emgee Enterprises of Pune has two branches at Solapur and Kolhapur. The branches maintain a account with State Bank and are authorised to make purchases locally.

Following information is obtained from Solapur branch by Pune Office.

Particulars	Solapur	
	1-4-2017 (Rs.)	31-3-2018 (Rs.)

	<u>Balance as on</u>		
	Cash	4,000	5,400
	Stocks	10,000	18,000
	Debtors	24,000	8,000
	Bank	14,000	12,000
	Creditors	2,000	1,000
	Transactions during the year-		
	<u>Goods received from-</u>		
	Pune	40,000	
	Kolhapur	3,000	
	Locally bought goods	6,600	
	<u>Payment to Creditors:</u>		
	By Cash	600	
	By Cheque	7,000	
	<u>Receipts from Debtors:</u>		
	By Cash	12,000	
	By Cheque	18,000	
	Sales on credit	20,000	
	Sales for cash	50,000	
	Goods returned by customers	5,000	
	Goods returned to Pune	6,000	
	Goods sent to Kolhapur Branch	4,000	
	Expenses paid at Branch by cheque	9,600	
	Cash deposits in Bank	?	
	Amount transferred to Pune	?	

	Prepare necessary accounts for branches under Stock and Debtors Method in Pune Office Books.																												
5	<p>A fire occurred in the premises of Ms. Deepa on 14/10/2013. From the following particulars ascertain the loss of stock and prepare a statement of claim to be lodged with Insurance Company:</p> <table border="1"> <thead> <tr> <th>Particulars</th> <th colspan="2">Amount (Rs.)</th> </tr> </thead> <tbody> <tr> <td>Stock as on 1-1-2012</td> <td colspan="2">61,200</td> </tr> <tr> <td>Purchases from 1-1-2012 to 31-12-2012</td> <td colspan="2">2,44,000</td> </tr> <tr> <td>Sales from 1-1-2012 to 31-12-2012</td> <td colspan="2">3,60,000</td> </tr> <tr> <td>Stock as on 31-12-2012</td> <td colspan="2">54,000</td> </tr> <tr> <td>Purchases from 1-1-2013 to 14-10-2013</td> <td colspan="2">2,94,000</td> </tr> <tr> <td>Sales from 1-1-2013 to 14-10-2013</td> <td colspan="2">3,00,000</td> </tr> </tbody> </table> <p>The stocks were always valued at 90% of cost price. Salvage was Rs.36, 000 .The amount of policy was Rs.1, 26,000.</p> <p>The claim was subject to average clause.</p>				Particulars	Amount (Rs.)		Stock as on 1-1-2012	61,200		Purchases from 1-1-2012 to 31-12-2012	2,44,000		Sales from 1-1-2012 to 31-12-2012	3,60,000		Stock as on 31-12-2012	54,000		Purchases from 1-1-2013 to 14-10-2013	2,94,000		Sales from 1-1-2013 to 14-10-2013	3,00,000					
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6	<p>Q.4) Baramati Stores closed their Books every year on 31st March. On 30th April, 2016 their Premises and Stock were destroyed by fire. From books of accounts and other records the following information is obtained. The stock on hand every year has always been valued at 10% less than the cost.</p> <table border="1"> <thead> <tr> <th>Particulars</th> <th>2013-14</th> <th>2014-15</th> <th>2015-16</th> <th>1-4-16 to 30-4-16</th> </tr> </thead> <tbody> <tr> <td>Opening Stock</td> <td>2,70,900</td> <td>3,24,000</td> <td>3,60,000</td> <td>3,69,000</td> </tr> <tr> <td>Purchases less Returns</td> <td>7,49,000</td> <td>8,00,000</td> <td>8,10,000</td> <td>60,000</td> </tr> <tr> <td>Sales less Returns</td> <td>12,00,000</td> <td>13,20,000</td> <td>14,00,000</td> <td>1,20,000</td> </tr> <tr> <td>Wages</td> <td>1,74,000</td> <td>1,90,000</td> <td>2,09,000</td> <td>20,000</td> </tr> </tbody> </table>				Particulars	2013-14	2014-15	2015-16	1-4-16 to 30-4-16	Opening Stock	2,70,900	3,24,000	3,60,000	3,69,000	Purchases less Returns	7,49,000	8,00,000	8,10,000	60,000	Sales less Returns	12,00,000	13,20,000	14,00,000	1,20,000	Wages	1,74,000	1,90,000	2,09,000	20,000
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Wages	1,74,000	1,90,000	2,09,000	20,000																									

	Closing Stock	3,24,000	3,60,000	3,69,000	-----
	<p>They have taken Fire Insurance Policy of Rs.3,50,000 and there is an average clause in the policy. The salvaged goods amounted to Rs.10,000.</p> <p>Findout the amount of claim to be submitted to the Insurance Company.</p>				
7	<p>Ramdas & Company of Mumbai consigned 50 bundles of cutpiece cloth @ Rs.700 each to Mukherjee & Co of Kolkata to be sold on commission basis. An advance of Rs.16,000 was received from Mukherjee & Co. Mukherjee & co sent an account sale which states that total goods were sold for Rs.56,000 and Rs.1,800 were paid for carriage , godown rent and port expenses. Their commission was Rs.2,000. They sent a bank draft for the balance amount to Ramdas & Co. From the above particulars pass necessary journal entries in the books of Ramdas & Co and also show Ledger Accounts in the books of the Consignor and Consignee.</p>				

SUBJECT : ADVERTISING I SEM : III

SUBJECT : ADVERTISING I SEM : III	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Features of IMC
2	Benefits of advertising to Business firms
3	Benefits of advertising to consumers
4	Features of AD Agency
5	Maintaining Agency–Client relationship
6	Ethical and social issues in advertising
7	Rural advertising
8	Green Advertising
9	Pro Bono Advertising
10	Corporate Image advertising
Sr.No	QUESTIONS FOR THE ADVANCED LEARNER
1	Role of advertising in IMC
2	Classification of advertising
3	Agency selection criteria
4	Careers in advertising
5	Reasons and ways of avoiding Client Turnover
6	positive and negative influence of advertising on Indian values and culture
7	Effect of advertising on consumer demand, monopoly
8	Role of ASCI
9	Trends in Advertising
10	AIDA Model
ASSIGNMENTS	
1	Integrated Marketing Communications :Concept, Features, Elements, Role of advertising in IMC
2	Draft an advertisement for Dairy Milk .
3	Draft an advertisement for oppo mobile.
4	Draft an advertisement for coke.
5	Draft an advertisement for Amul butter.

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : MANAGEMENT ACCOUNTING SEM : III	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Thoroughly practice the basic and short format of Vertical Income Statement and Balance Sheet
2	Solve question number 1- 5 of Exercise of Manan Prakashan TextBook of vertical income statement and balance sheet
3	Thoroughly practice theFormulae of Capital budgeting - ARR, NPV and PI calculation
4	Solve 1 - 3 exercise sums of Manan Prakashan TextBook of Capital Budgeting
5	Working Capital Statement - Format to be written 5 times
6	Solve first 5 illustration sums of Manan Prakashan TextBook of Working Capital
7	Distinguish between Management Accounting and Financial Accounting
8	Write all the formulae of Ratios 2 times
9	Write short note on Cash Inflow and Outflow
Sr.No	QUESTIONS FOR THE ADVANCED LEARNER
1	Thoroughly practice the detailed format of Vertical Income Statement and Balance Sheet
2	Solve 3 sums of Vertical income statement and vertical balance sheet from the Management Accounting reference book - I.M Pandey
3	Solve 3 sums of Capital Budgeting from the Management Accounting reference book - Khan and Jain
4	Solve 4 sums on Ratio Analysis from the Manan Prakashan textbook covering all types of ratios
5	Study - Financial classification of Accounting ratios
6	Factors affecting working capital requirement
7	Solve 2 sums of all methods calculation of Capital Budgeting
8	Define Capital Budgeting. Explain techniques of Capital Budgeting.
ASSIGNMENTS	
1	Write short note on Difference between Gross and networking capital
2	Solve any 5 sums of Cash Flow statements
3	Solve the quiz: https://forms.gle/sP3alreniZtLtE118
4	Solve the quiz: https://forms.gle/UwWC5in4m9WuVfxeA
5	Solve 3 sums of capital budgeting incorporating all methods

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : Business Economics III SEM : III	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Macroeconomics: Meaning, Scope, and Importance.
2	Trade Cycles: Features and Phases
3	The Principle of Effective Demand: Aggregate Demand and Aggregate Supply
4	Consumption Function: Properties, Assumptions, and Implications
5	The IS-LM model of integration of commodity and money markets
6	Inflation and unemployment: Phillips curve
7	Money Supply: Determinants of Money Supply
8	Factors influencing Velocity of Circulation of Money
9	Demand for Money: Classical
10	Inflation: Demand-Pull Inflation and Cost-Push Inflation
Sr.No	QUESTIONS FOR THE ADVANCED LEARNER
1	Circular flow of aggregate income and expenditure and its Importance- closed and open economy models
2	The Measurement of National Product: Meaning & Importance of National Income Accounting: conventional and Green GNP and NNP concepts
3	National Income and Economic Welfare
4	Say's law of Markets - Features, Implications, and Criticism
5	Investment function and Marginal Efficiency of capital
6	The investment Multiplier effect on Income and Output
7	The relevance of Keynesian theory tools to the developing countries
8	Supply-side economics: Basic propositions and critical appraisal
9	Quantity theory of money - Fisher's equation of exchange
10	Cambridge cash balance approach
ASSIGNMENTS	
1	Group discussion on Business Cycles, its role in creating and eliminating recession.
2	Relevance of Keynesian theory in today's economy.

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT :ACCOUNTANCY & FINANCIAL MANAGEMENT III - SEM : III	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Solve Question 1-5 of Practice it yourself from text book by Sheth Publishers for Partnership Final accounts
2	Solve Question 1-5 of Practice it yourself from text book by Sheth Publishers for Piecemeal Distribution of Cash
3	Solve Question 1-5 of Practice it yourself from text book by Sheth Publishers for Amalgamation of Partnership firms
4	Solve Question 1-5 of Practice it yourself from text book by Sheth Publishers for Conversion of Partnership firm into a limited Company
5	Write a short note on Partnership deed
6	Write a short note on Excess Capital Method
7	How would you treat per and post profits in case of conversion of firm
8	Write short note on how to calculate purchase consideration in case of conversion of a partnership firm into a limited company
9	Write short note on Piecemeal Distribution of Cash
10	Explain the basis of allocation of expenses into per and post conversion period.
Sr.No	QUESTIONS FOR THE ADVANCED LEARNER
1	Solve Question 6-15 of Practice it yourself from text book by Sheth Publishers for Partnership Final accounts
2	Solve Question 6-15 of Practice it yourself from text book by Sheth Publishers for Piecemeal Distribution of Cash
3	Solve Question 6-15 of Practice it yourself from text book by Sheth Publishers for Amalgamation of Partnership firms
4	Solve Question 6-15 of Practice it yourself from text book by Sheth Publishers for Conversion of Partnership firm into a limited Company
5	Accounting treatment of profits before and after conversion of a partnership firm into a limited company
6	Write short note on methods of valuation of assets and liabilities for purchase consideration in case of conversion of a partnership firm into a limited company
7	Write short note on Piecemeal Distribution of Cash
8	Explain the basis of allocation of expenses into per and post conversion period.
9	Write a short note on Indian Partnership Act provision in absence of a Partnership deed
10	Write a short note on Highest quotient Method
ASSIGNMENTS	
1	Solve past years University of Mumbai question paper
2	Solve class test papers from booklet given in class
3	Draft a sample Partnership deed

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : _COMMERCE III_ SEM : _III_	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Discuss the concept and nature of management
2	Explain the significance of Indian Ethos to Management
3	What is Management by exception? Discuss its advantages
4	Discuss any 8 principles of management propounded by Henri Fayol
5	Discuss the features of line and staff organisation
6	Explain the barriers to effective delegation in an organisation
7	Define leadership. Explain the functions and qualities of good leadership
8	Discuss in brief the barriers to effective communication.
9	Describe the steps in the process of controlling
10	Importance of Coordination
Sr.No	QUESTIONS FOR THE ADVANCE LEARNER
1	Explain the contributions of Elton Mayo's in the Hawthorne Experiments conducted by him
2	Explain in brief the techniques of decision making
3	Distinguish between - Tall and Flat organisation
4	Define Planning. Explain the types of standing and single use plans
5	Explain the concept of Management information system. Discuss its components.
6	Explain the concept of centralisation and decentralisation. Discuss the factors influencing decentralisation of authority
7	Discuss the contributions of F.W.Taylor under Scientific management.
8	Briefly explain the different styles of leadership
9	Explain the advantages of Management by Objectives
10	Discuss the different Hawthorne Experiments
ASSIGNMENTS	
1	Draft - standing plans and single use plans for Pharmaceutical Companies in this Pandemic
2	Explain the following techniques of controlling – a. Budgetary Control b. Management Audit c. PERT d. CPM
3	Discuss the managerial skills and competencies required in today's organisations.
4	Discuss the impact of technology on decision making

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : Business Law I SEM : 3	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	What are the essential features of Contract?
2	What are the essential features of an Offer?
3	Distinguish between Coercion & Undue Influence
4	Distinguish between Misrepresentation & Fraud
5	What is the Contract of Indemnity?
6	What are the Rights and Duties of Bailor?
7	Distinguish between Sale and Agreement to Sell
8	What are the Rights of an Unpaid Seller?
9	What are the characteristics of a Negotiable Instrument?
10	What are the essential elements of a Bill of Exchange?
Sr.No	QUESTIONS FOR THE ADVANCE LEARNER
1	Who are competent to Contract?
2	Which agreements are against Public Policy?
3	What are the types of Quasi Contract?
4	What are the rules regarding Contingent Contract?
5	What is Continuing Guarantee? How can it be revoked?
6	What are the Rights of Surety?
7	How can a Surety be Discharged?
8	How can an Agency be Terminated?
9	What are the Implied Conditions & Warranties?
10	What is Noting & Protest?
	ASSIGNMENTS
1	Explain Case law : Lalman Shuka vs Gauri Dutt
2	Explain Case law : Mohori Bibee vs Dhurmodas Ghose
3	Explain Case law : Marin vs London County Council

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : FOUNDATION COURSE SEM : III	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	A Study on Genetically Modified Crops
2	Farmer Suicide and Agrarian crisis in India
3	Causes of Crime committed by Youth
4	Urbanization and Problems of Housing in Urban areas
5	Changing Lifestyle in our Society
6	Environmental Degradation
7	Covid 19 Pandemic and its Impact on Industrial sector
8	Advertisements: Are they becoming too powerful?
9	Gender discrimination and anti-harassment movements
10	Internet safety and cybercrimes

SUBJECT : ADVERTISING II SEM : IV

SUBJECT : ADVERTISING II SEM : IV	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Advantages and Limitations of Print Media
2	Media Research: Concept
3	Advantages and Limitations of Broadcasting
4	Advertising Campaign Planning
5	Advertising Budgets
6	Media Planning: Concept
7	Creativity: Concept
8	Concept of Unique Selling Proposition
9	Concept of Storyboard
10	Jingles and Music – Importance
Sr.No	QUESTIONS FOR THE ADVANCED LEARNER
1	Digital Media / Internet Advertising –Significance and Limitations
2	Media Research: Importance
3	ABC and Doordarshan Code
4	DAGMAR model
5	Factors considered while selecting media
6	Media Objectives - Reach, Frequency and GRPs
7	Techniques of Visualization
8	Celebrity Endorsements – Advantages and Limitations
9	Essentials of Copywriting
10	Evaluation: Advertising copy, Pre-testing and Post-testing of Advertisements
ASSIGNMENTS	
1	High Involvement and Low Involvement Products
2	Draft Jingles & Music for any Dummy product
3	Draft Jingles & Music for any IPHONE product
4	Evaluate any one advertisements related to detergents
5	Evaluate any one advertisements related to Mobile

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : Business Economics IV SEM : IV	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Meaning & Scope of Public Finance
2	Fiscal Functions of Government
3	Concept of Public Goods
4	Sources of Public Revenue
5	Types of taxes
6	Canons of Public Expenditure
7	Fiscal Policy Objectives & Constituents
8	Budget: Meaning & Objectives
9	Relationship between efficiency, markets & governments
10	Role of Government
Sr.No	QUESTIONS FOR THE ADVANCED LEARNER
1	Dalton Theory of Maximum Social Advantage : Principle & limitations
2	Musgraves view of Maximum Social Advantage : Principle & limitations
3	Impact & Incidence of taxation (shifting of tax burden)
4	Economic Effect of taxation on different stakeholders
5	Redistributive and Anti – Inflationary nature of taxation and their implications
6	Public Expenditure: Wagner's Hypothesis
7	Public Expenditure: Wiseman Peacock Hypothesis
8	Significance of Public Expenditure: Low Income Support and Social Insurance Programmes
9	Burden of Debt Finance : Internal and External- Public Debt and Fiscal Solvency
10	Contra cyclical Fiscal Policy and Discretionary Fiscal Policy
ASSIGNMENTS	
1	Group discussion on Budget of the country to understand its significance
2	Assignment to find real life examples of implementation of Fiscal policy around the world.
3	Group discussion on types of taxes and effect of elasticities on them

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : Business Law II SEM : IV	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	What are the features of Company?
2	Distinction between Private Company & Public Company
3	Write about Minor as Member of a Company
4	What are the different Types of Partnership?
5	What are the characteristics of LLP?
6	What are the various Duties of Partner?
7	Which are the various Consumer protection Redressal Agencies?
8	What are the various types of Meeting?
9	What is a Good Trademark? What are the functions of Trademark?
10	What is Author & Ownership of Copyright?
Sr.No	QUESTIONS FOR THE ADVANCED LEARNER
1	Explain the Provision related to One Person Company.
2	What is the procedure for the Incorporation of a Company?
3	What do you understand about Private Placement of Securities?
4	Explain the concept of Indoor Management.
5	What are the various kinds of Prospectus? What are the contents of Prospectus?
6	What are the Rights & Duties of a Director of a Company?
7	What are the different types of Acquisition?
8	What is the Competition Commission of India?
9	What are the Principles underlying Patent Law in India?
10	What do you understand by Prevention of Abuse of Dominant positions?
	ASSIGNMENTS
1	Case study : Salomon vs Salomon & Co.
2	Case study : Daimler Co. Ltd. vs Continental Tyre & Rubber Co. Ltd.
3	Case study : Ashbury Railway Carriages & Iron Co. Ltd vs Riche

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : FOUNDATION COURSE – IV SEM : IV	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	EXPLAIN THE CONSUMER RIGHT TO SAFETY.
2	WHAT IS THE NEED TO FILE PIL?
3	WRITE A NOTE ON ANTHROPOCENTRISM.
4	EXPLAIN POLLUTER PAYS PRINCIPLE.
5	WRITE A NOTE ON SATELLITE TECHNOLOGY AND ITS APPLICATIONS.
6	WRITE A NOTE ON LASER TECHNOLOGY AND ITS APPLICATIONS.
7	EXPLAIN IN DETAIL INSTRINSIC AND EXTRINSIC MOTIVATION.
8	EXPLAIN MASLOW'S THEORY OF MOTIVATION.
9	WHAT ARE THE WAYS OF EFFICIENT TIME MANAGEMENT?
10	EXPLAIN STEPS IN GOAL SETTING.
Sr.No	QUESTIONS FOR THE ADVANCE LEARNER
1	EXPLAIN THE CONSUMER RIGHT TO REDRESSAL.
2	WRITE A NOTE ON CITIZEN CHARTER IN INDIA.
3	WRITE A NOTE ON DEEP ECOLOGY AND ECO-FEMINISM.
4	EXPLAIN PRECAUTIONARY PRINCIPLE.
5	EXPLAIN EQUITY PRINCIPLE.
6	WRITE A NOTE ON NANOTECHNOLOGY AND ITS APPLICATIONS.
7	WRITE A NOTE ON BIOTECHNOLOGY AND ITS APPLICATIONS.
8	EXPLAIN THEORY X AND THEORY Y OF MOTIVATION.
9	EXPLAIN ERG THEORY.
10	WRITE A NOTE IN DETAIL ON ANY 5 COMPETITIVE EXAMS IN INDIA.
	ASSIGNMENTS
1	EXPLAIN DIFFERENT TYPES OF GOALS.
2	WRITE A NOTE ON BIOCENTRISM.
3	WHAT ARE THE ESSENTIALS OF A GOOD REPORT?
4	EXPLAIN THE CONSUMERS RIGHT TO CHOSE.

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT :Auditing SEM :IV	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Basics of auditing: Meaning, objectives
2	Types of errors
3	Auditing planning and programme - meaning and features
4	Audit sampling - meaning and advantages and disadvantages
5	Test Checking - Meaning and factors
6	Internal control system - meaning and internal control system of Sales and debtors
7	Vouching and verification - Meaning and distinction
8	Vouching of Rent, Interest and salary paid
9	Verification of Plant and machinery, Debtors and stock
10	
Sr.No	QUESTIONS FOR THE ADVANCE LEARNER
1	Principles of audit in detail
2	Errors and frauds types and auditors duty in detecting the error and fraud
3	Audit planning - Factors influencing the audit plan
4	Audit programme - Factors influencing
5	Working papers - Content and advantages
6	Test check - precautions
7	Audit samples - factors influencing
8	Sampling Risk and Sampling errors
9	Verification of all assets
10	Internal control system - Features
ASSIGNMENTS	
1	Solve the quiz: https://docs.google.com/forms/d/e/1FAIpQLScYpsYIM4px9xrrV0LTzZyWNVUdLSHfWScaD7Y-RHe9GlkpoA/viewform?usp=sf_link
2	Write in detail Test Check Precautions and disadvantages
3	Internal control system - Salary and wages

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : __COMMERCE IV__ SEM : _IV_

Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Define production management. Explain its scope
2	Explain the steps involved in production planning and control
3	Define Quality Circles. Explain the features of Quality Circles
4	Explain the functions of a Stock Exchange
5	Discuss the main advantages of credit rating agencies in India
6	Importance of scientific inventory control system
7	What is a credit rating agency? Explain its advantages to investors and companies.
8	Explain the different sources of funds available to start-ups in India
9	Discuss the importance of micro finance in India
10	What is a futures contract? Explain its features
Sr.No	QUESTIONS FOR THE ADVANCE LEARNER
1	What do you mean by production systems? Explain the different types of Intermittent and Continuous production systems
2	Describe the gaps in SERVQUAL Model
3	What is Six Sigma? Describe the steps involved in the six sigma approach of quality management
4	Explain the procedure involved in obtaining ISO 9000 certification
5	Explain the various Investor Protection Measures of SEBI
6	Write a note on role following credit rating agencies of India - CRISIL, CARE, ICRA
7	What is a derivative? Discuss the types of derivative instruments
8	Write a note on Internal Quality Cost, External Quality Cost, Failure Cost.
9	What is a derivative? Explain the participants of derivative market
10	Organised & Unorganised Money Market
ASSIGNMENTS	
1	Briefly describe the role of NSDL and CDSL in India and the significant initiatives taken by them
2	Discuss the factors responsible for growth of mutual funds in India and how has the mutual fund investment grown amongst the investors in India
3	Explain the Dimensions of quality in a product / good, with the help of suitable examples
4	Identify and List the Prominent -Systematic Investment Plan Options in which the students can start investing

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : Accountancy & Financial Management IV SEM : IV	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Explain the terminology used in preparing Financial Statements of a Limited Company as per Schedule III of the Indian Companies Act, 1956
2	Solve Question 1-5 of Practice it yourself from text book by Sheth Publishers for Redemption of Preference Shares
3	Solve Question 1-5 of Practice it yourself from text book by Sheth Publishers for Redemption of Debentures
4	Solve Question 1-5 of Practice it yourself from text book by Sheth Publishers for Profit Prior to Incorporation
5	Write a short note on Issue of shares
6	Write a short note on Issue of Debentures
7	How would you treat per and post profits prior to incorporation
8	Write short note on how to calculate number of new Equity shares to be issued for the purpose of redemption of Preference shares
9	Write short note on different types of reserves in a limited company
10	Explain the basis of allocation of expenses into per and post incorporation period.
Sr.No	QUESTIONS FOR THE ADVANCE LEARNER
1	Explain the Features, process of formation and accounting terminology used in f a Limited Company
2	Solve Question 6-15 of Practice it yourself from text book by Sheth Publishers for Redemption of Preference Shares
3	Solve Question 6-15 of Practice it yourself from text book by Sheth Publishers for Redemption of Debentures
4	Solve Question 6-15 of Practice it yourself from text book by Sheth Publishers for Profit Prior to Incorporation
5	Write a short note on statutory provisions for Issue and redemption of shares
6	Write a short note on statutory provisions for Issue and redemption of Debentures
7	Enumerate the accounting treatment for profits prior to incorporation
8	Write short note on how to calculate number of new Equity shares to be issued for the purpose of redemption of Preference shares
9	Write short note on divisible and non divisible profits in a limited company
10	Explain the basis of allocation of expenses into per and post incorporation period in a newly incorporated company.
ASSIGNMENTS	
1	Solve past years University of Mumbai question paper
2	Solve class test papers from booklet given in class
3	Refer to published Annual reports of limited companies

SUBJECT : Commerce V (Marketing) SEM : VI	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Marketing-Concept, Features, Importance, Functions
2	Marketing Research- Concept, Features
3	Consumer Behavior- Factors, Customer Relationship Management
4	Marketing Mix-Concept
5	Stages of Product Life Cycle, Pricing
6	Physical Distribution Channels
7	Promotion Mix-Concept, Elements
8	Sales Management, Personal Selling
9	Rural Marketing, Digital Marketing
10	Challenges faced by Marketing Managers in 21st Century
Sr.No	QUESTIONS FOR THE ADVANCED LEARNER
1	Strategic V/s Traditional Marketing
2	Marketing Research-Process
3	Market Segmentation-Bases, Market Targeting
4	Pricing Strategies, Positioning Strategies
5	Branding-Components
6	Supply Chain Management-Concept, Components
7	Integrated Marketing Communication-Scope, Importance
8	Competitive Strategies for Market Leader, Challenger, Follower, Nicher
9	Careers in Marketing & Skills
10	Factors contributing to Success of brands in India, Reasons for failure of brands in India
ASSIGNMENTS	
1	Explain the Product Life Cycle Progress and Stages of Nokia Mobiles
2	Identify Pricing Strategies of Products of HUL, Flipkart
3	Identify Positioning Strategies of Consumer products of Tata
4	What are the skill sets required for a Sales Executive working in a Car Showroom?
5	Identify Marketing Mix of Airtel

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

BUSINESS ECONOMICS V	
Sr.No	QUESTIONS FOR THE SLOW LEARNERS
1	Describe any seven sustainable development goals
2	Discuss the role of Education in India
3	Explain the features of agricultural policy 2000
4	Discuss the types of agricultural credit in India
5	Explain various measures to control industrial pollution in India
6	Examine the trends in Indian Tourism industry
7	Outline the important limitations of Indian Money Market
8	Disinvest policy in India
9	Insurance Regulatory and Development Authority (IRDA
10	Structure of Capital Market in India
Sr.No	QUESTIONS FOR THE ADVANCED LEARNERS
1	Explain the key policies and challenges of Make in India
2	Discuss the defects of agricultural marketing in India
3	Functions of FIPB
4	Discuss the recent policies and measures taken by the government for the development of the MSME sector in India
5	Explain the operational technology introduced in banking system in recent years
6	Examine various capital market reforms introduced in India
7	Problems faced by health care sector in India
8	Call Money Market
9	Discuss the role of different financial institutions in providing rural credit
10	Examine the problems of institutional finance in India.
ASSIGNMENTS	
1	Liberalization
2	Non institutional sources of agricultural finance
3	Social infrastructure and health in India

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : EXPORT MARKETING 1		SEM :V
Sr.No	QUESTIONS FOR THE SLOW LEARNER	
1	Meaning, features of Export Marketing	
2	What is the importance of Export Marketing	
3	Difference between Export Marketing and Domestic Marketing	
4	Types of Tariff and Non-tariff barriers	
5	WTO, TRIPS, TRIMS, GATS, AoA	
6	Foreign Trade Policy Highlights	
7	Negative list of Exports, Towns of excellence, Status holders	
8	Financial Initiatives Available To Indian Exporters	
9	Institutional Initiatives Available To Indian Exporters	
10	Role of DGFT	
Sr.No	QUESTIONS FOR THE ADVANCED LEARNER	
1	Risks and problems Involved in Export Marketing	
2	Region wise composition of Exports of India	
3	Types of REgional Economic Groupings - NAFTA, SAFTA, ASEAN, SAARC etc	
4	Overseas market selection procedure	
5	Implications of FTP, STP, HTP, EHTP, IIA, Deemed Exports	
6	Ease of Doing business, DGFT Role, EOUs	
7	ASIDE, IRMAC,	
8	Schemes Available To Indian Exporters	
9	Difference between Tariff and non-tariff barriers	
10	Factors affecting Export marketing in India	
ASSIGNMENTS		
1	Differentiate between Domestic marketing and Export Marketing	
2	Describe the different types of tariff and Non Tariff barriers	
3	Explain the main highlights of FTP 2015-20	
4	What are the Institutional Initiatives available to Indian Exporters?	
5	Enumerate the Negative list of exports	

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : COMPUTER SYSTEMS & APPLICATIONS I SEM : V	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Define Networks. Also explain its types.
2	Define Data Communication System and its components.
3	Explain different network topology along with its advantages and disadvantages.
4	Explain TCP/IP Model in detail..
5	Explain the applications of Internet
6	Explain the advantages and importance of Email.
7	Explain different built in functions of My SQL.
8	Explain different financial functions of MS-Excel.
9	Explain the functions for calculating Total, average , highest and lowest score in MSEXcel.
10	Write My SQL Queries for creation of a table .
Sr.No	QUESTIONS FOR THE ADVANCED LEARNER
1	Give three applications of distributed processing .
2	State the advantages and disadvantages of the client server model.
3	Explain any two wired transmission media. State their advantages and disadvantages.
4	Explain OSI Model in detail.
5	Explain different advanced search techniques with examples.
6	Explain different Meta Search Engines with examples.
7	Explain hacking and different types of Hackers.
8	Explain the usage of the PIVOT table .
9	Write MySQL Queries for grouping, sorting of tables.
10	Write My SQL Queries on nesting of Queries.
	ASSIGNMENTS
1	Explain different browsers and their features in detail.
2	Solve at least 5 Queries on Retrieving data from MySql.
3	Solve at least 5 Queries on SubQueries of My SQL.
4	Write steps for using Subtotals in MS-Excel.
5	Write Steps for using Pivot tables in MS- Excel.

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : COST ACCOUNTING

SEM : V

Sr.No	QUESTIONS FOR THE SLOW LEARNER	
1	Following details are furnished by K.K. Ltd. of expenses incurred during the year ended 31 st March, 2018.	
	Particulars	Rs
	Direct wages	1,10,000
	Purchases of Raw materials	2,40,000
	Factory Rent	35,000
	Cost of Catalogues	17,100
	Sundry Expenses	18,500
	Depreciation on Plant and Machinery	19,000
	Opening stock of Raw materials	25,000
	Repairs to office furniture	12,500
	Carriage outwards	25,650
	Interest on Loans	12,700
	Closing stock of Raw materials	15,000
	Distribution of Free samples	13,775
	Audit fees	11,500
	Demonstration Expenses	13,300

Furniture Loss by Fire	8,000
Indirect Materials	26,000
Office Salaries	27,500
Store keeper's salary	9,000
Depreciation on Office Equipments	10,000
Commission of Sales	15,675
Direct Expenses	90,000
Material Handling Charges	11,000
Machinery Purchased	1,40,000

Other Information:

(a) Stock of finished goods at the end 500 units, to be valued at cost of production

(b) Number of units sold during the year was 9,500

(c) Profit desired on sales is 20%.

Prepare Cost Sheet showing the various elements of cost both in total and per unit and also find out the total profit and per unit profit.

2

The Inventory records of Suneel Brothers, Delhi for the year 2017 shows the following figures:

Particulars	Opening Stock	Purchases	Closing Stock
Material A	700 Kg	11,500 Kg	200 Kg
Material B	200 litres	11,000 litres	1,200 litres

	Material C	1,000 kg	1,800 kg	1,200 kg
	<p>The inventory is valued @ Rs.1 per kg or litre.</p> <p>Calculate the material turnover ratios regarding each of these materials and express in number of days the average inventory held.</p>			
3	<p>Distinguish between Financial Accounting and Cost Accounting. What do you mean by ABC Classification? What are its advantages?</p>			
4	<p>Short Notes:</p> <ol style="list-style-type: none"> 1. Bin Card 2. Reorder Level 3. Classification of costs on the basis of behaviour 4. Cost Control 5. Economic Order Quantity 6. Purchase Requisition 			
6				

Calculate the earnings of A and B from the following particulars for a month and allocate the labour cost to each job X,Y and Z:

Particulars	A	B
Basic Wages	Rs.100	Rs.160
Dearness Allowance	50%	50%
Contribution to Provident Fund(on basic wages)	8%	8%
Contribution to Employees' State Insurance(on basic wages)	2%	2%
Overtime	Hours 10	

The normal working hours for the month are 200. Overtime is paid at double the total of normal wages and dearness allowance. Employer's and Employees' contributions to State Insurance and Provident Fund are at equal rates. The two workers were employed on jobs X,Y and Z in the following proportions:

	Job X	Job Y	Job Z
Workers A	40%	30%	30%
Workers B	50%	20%	30%

Overtime was done on job Y at the request of the customer

- | | |
|---|--|
| 7 | A worker produced 200 units in a week's time. The guaranteed weekly wage payment for 45 hours is Rs.81. The expected time to produce one unit is 15 minutes which is raised further by 20% under the incentive scheme. What will be the earnings per hour of that worker under Halsey (50% sharing) and Rowan bonus schemes? |
| 8 | Calculate earning of workers A, B and C under Merick's multiple piece rate system from the following:
Normal rate per hour Rs.5.40
Standard time per unit 1 minute |

Output per day:
 A- 390 units
 B -450 units
 C - 600 units
 Working hour per day 8 hours.

Sr.No

QUESTIONS FOR THE ADVANCED LEARNER

1

The following is the Profit and Loss Account for the Year ended 31st March, 2017 of M/s .Air Ltd Manufacturers of Table Fans. They manufactured and sold 2000 fans during the year.

Profit and Loss A/c for the year ended 31st March, 2017

Particulars	Rs.	Particulars	Rs.
To Material Consumed	1,20,000	By Sales	6,00,000
To Wages	1,80,000		
To Manufacturing Expenses	75,000		
To Gross Profit c/d	2,25,000		
	6,00,000		6,00,000
To Rent, Rates and Taxes	15,000	By Gross Profit b/d	2,25,000
To General Expenses	30,000		
To Management Expenses	90,000		
To Selling Expenses	45,000		
To Net Profit	45,000		
	2,25,000		2,25,000

Their estimates for the next year ending 31st March 2018 are as under:

- a) The production and sales would increase to 3000 fans.
- b) The prices of materials per fan would increase by 20%.
- c) The labour cost per fan would go up by 10%.
- d) The manufacturing expenses would remain in the same proportion to materials consumed and wages in the previous year.

- e) The Selling Expenses per fan would remain unchanged.
 f) The other expenses remain unaffected on account of increase in production.

Prepare cost sheet for the year 2017 and projected cost sheet for the year 2018 showing per unit and total cost.

2

For the manufacture of a certain product two components A and B are used. The following particulars about these components are available:

	A	B
Normal usage(per week)	60 nos.	60 nos.
Maximum usage(per week)	80 nos.	80 nos.
Minimum usage(per week)	30 nos.	30 nos.
Reorder quantity	400 nos.	600 nos.
Reorder period	4 to 6 weeks	2 to 4 weeks

You are required to calculate for each component:

1. Reordering level
2. Minimum level
3. Maximum level
4. Average stock level

3

M/s Quality Products Ltd. Nasik is offered discounts on its order in the manner stated as follows:

Price per tonne	Order (in tonnes)
Rs. 12.00	Less than 500

	<p>Rs .11.80 500 but less than 1,600</p> <p>Rs. 11.60 1,600 but less than 4,000</p> <p>Rs. 11.40 4,000 but less than 8,000</p> <p>Rs. 11.20 8,000 and over</p> <p>The annual demand for the material is 8,000 tonnes. Inventory carrying costs are 20% of material cost per annum. The delivery cost per order is Rs.12. Calculate the “Best Quantity Order” for M/s Quality Products Ltd.</p>
4	<p>The following are the receipts and issues of coal in a factory during March 2017:</p> <p>March 1 Opening stock 200 tons at Rs.460 per ton</p> <p>4 Issued 140 tons.</p> <p>6 Purchased 350 tons at Rs.450 per ton.</p> <p>8 Condemned due to deterioration in quantity and transferred to scrap 30 tons.</p> <p>9 Issued 80 tons.</p> <p>14 Issued 210 tons.</p> <p>17 Purchased 200 tons at Rs.480 per ton.</p> <p>20 Issued 120 tons.</p> <p>25 Purchased 180 tons at Rs.470 per ton.</p> <p>28 Issued 280 tons.</p> <p>31 Excess found in stock 43 tons due to wrong weighing during the month.</p> <p>The maximum level fixed is 400 tons, the minimum 75 tons and the reorder level is 100 tons.</p> <p>Show the stores ledger account under Weighted Average Method.</p>
5	

Calculate normal overtime and total wages payable to a worker from the particulars given below:

Days	Hours Worked
Monday	10
Tuesday	9
Wednesday	8
Thursday	12
Friday	9
Saturday	4

Normal working Hours= 8 per day

Normal rate = Rs.50 per hour

Overtime rate = Up to 9 hours per day –single rate: beyond 9 hours a day-
double rate.

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : DIRECT TAX		SEM : V									
Sr.No	QUESTIONS FOR THE SLOW LEARNER										
1	<p>Mr. Xavier, a UK National, came to India, for the first time on 15-4-2015. During the financial years 15-16, 16-17, 16-17, 18-19 and 19-20 he was in India for 120, 90, 3, 200, 65 days. Find his residential status for the A.Y. 20-21. Give Explanation for your answer.</p>										
2	<p>Mr. Joan a British citizen had the following income during year ended 31-03-2020.</p> <ul style="list-style-type: none"> ● Income from house property in India. 15,000 ● Income from property in Rome. 10,000 ● Past profit brought to India. 1,200 ● Income from business in Bangladesh, being controlled from India. 16,000 ● Interest on bank account in USA. 11,000 ● Salary earned and received in Tokyo. 12,000 ● Income earned and received in London 13,000 ● Dividend from British company received in India. 17,000 <p>Compute his Total Income for the A. Y. 2020-21, if he is:</p> <p>(i) Ordinarily resident (ii) Not ordinarily resident, and (iii) Non-resident.</p>										
3	<p>Mr. Penpusher retired from Government Service on 30-9-2019. From 1-11-2019 he joined as Superintendent of a Nursing Home. He furnishes the following particulars for the P.Y. ending 31-3-2020.</p> <p>(1) Basic pay upto 30-9-2019 ` 2,60,000 (2) Entertainment Allowance from Government upto 30-9-2019 ` 5,000. (3) Pension p.m. from 1-10-2019 @ 1,500 ` 9,000 (4) Leave Salary in respect of earned leave to his credit ` 13,500. (5) Gratuity ` 1,10,000. (6) Provident Fund ` 1,50,000 (7) Commuted Pension ` 32,000 (8) Salary from Nursing Home ` 30,000</p> <p>You are required to compute his taxable salary for the A. Y. 20-21.</p>										
4	<p>Saurav owns three houses, information regarding which for P.Y. 19-20 is as below:</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <thead> <tr> <th style="width: 40%;">Particulars</th> <th style="width: 15%;">House 1 ()</th> <th style="width: 15%;">House 2 ()</th> <th style="width: 15%;">House 3 ()</th> </tr> </thead> <tbody> <tr> <td>Ratable value</td> <td style="text-align: center;">60,000 p.a.</td> <td style="text-align: center;">80,000 p.a.</td> <td style="text-align: center;">10,000 p.m.</td> </tr> </tbody> </table>			Particulars	House 1 ()	House 2 ()	House 3 ()	Ratable value	60,000 p.a.	80,000 p.a.	10,000 p.m.
Particulars	House 1 ()	House 2 ()	House 3 ()								
Ratable value	60,000 p.a.	80,000 p.a.	10,000 p.m.								

Fair rent p.a.	50,000	80,000	1,50,000
Rent	6,000 p.m.	8,000 p.m.	Not Applicable
Vacancy period	Nil	4 months	Nil
Occupancy status	Let out	Let out	Self-residence
Municipal tax paid	4,000	4,000	Nil
Interest on housing loan	20,000	Nil	35,000
Year in which loan taken	2009	2010	1998

You are required to calculate his income from house property for A.Y. 20-21.

5 Mr. Suraj purchases a house property for ₹ 26,000 on May 10, 1962. He gets the first floor of the house constructed in 1967-68 by spending ₹ 40,000. He dies on September 12, 1978. The property is transferred to Mrs. Suraj by his will Mrs. Suraj spends ₹ 30,000 and ₹ 26,700 during 1979-80 and 1985-86 respectively for renewals/reconstruction of the property. Mrs. Suraj sells the house property for ₹ 31,50,000 on March 15, 2017 (brokerage paid by Mrs. Suraj is ₹ 11,500) The fair market value of the house on April 1, 1981 is ₹ 1,60,000.

6 Raghavan owned a residential house at Madurai, the original cost of which was ₹ 1,00,000. It was acquired on 1/9/2000. He sold the house on 1.6.2012 for ₹ 18,00,000 and purchased another house on 30/5/2014 at Tiruchi for ₹ 6,00,000. The second house at Tiruchi was sold by him for ₹ 18,00,000 on 30/6/2016. Discuss the impact of these transactions with regard to assessment to capital gains.

7 Following is the Trading and P and L a/c. of Mr. Sunil for the year ending 31-03-20:

Particulars	₹	Particulars	₹
To Opening Stock	2,00,000	By Sales	26,00,000
To Purchases	15,00,000	By Closing Stock	2,40,000
To Salary and Wages	3,40,000	By Dis. and Rebates earned	1,30,000

To Rent paid for factory	1,30,000	By Div. from Indian Co.	60,000
To Interest on Capital	2,00,000	By Receipt from H.U.F.	1,40,000
To Sundry Expenses	1,00,000		
To Depreciation	3,00,000		
To Net Profit	4,00,000		
Total	31,70,000	Total	31,70,000

(1) Opening and closing stocks were consistently undervalued by 20%.

(2) Depreciation allowable according to I. Tax Rules amounted to ` 2,50,000. Calculate Income from business for the P.Y. 19-20 relevant to A.Y. 20-21.

8

Mr. Vivek provides you the following information for the year ended 31/03/ 2020:

- (a) Received ` 10,000 as award from Mahatma Phule Krishi Vikas Mandal instituted in public interest by Government of Maharashtra in respect of scientific study on dry farming.
- (b) Examinership fees received from Banaras University ` 12,500.
- (c) Salary @ ` 13,500 p.m. from Chattrapati Sikshan Mandal being a lecturer on college. Profession tax deducted at source ` 1,440.
- (d) Royalty from Vikas Prakashan ` 42,000 for writing a book on "Commercialisation of Agriculture-A need of the day".

Received ` 5,000 from HUF as a member of HUF and ` 10,000 as a share in profit of the firm M/s. Milan Traders. He did not receive any remuneration or interest from the firm. Compute the gross total income of Mr. Vivek for the assessment year 2020-21

9

Discuss the Deductions under Chapter VI A

10

As per Income Tax Act 1961, define the followings:

- Person

3

Mr. Nirav is employed as sales manager in Talent Ltd. since 1974. His salary income particulars were as below in the P. Y. ending 31-03-2020:

- (1) Basis Salary ` 15,000 per month.
 - (2) Dearness allowance ` 6,000 per month.
 - (3) City Compensatory Allowance per month ` 3,000. (Additional expenses for city life ` 2,500 p.m.)
 - (4) Children Education Allowances ` 200 p.m. (Exemption u/s10(14) ` 1,200)
 - (5) Children Hostel Allowance ` 300 p.m. (Exemption u/s 10(14) ` 3,600)
 - (6) Fixed Medical Allowance ` 2,000 p.m. (amount spent for Medical treatment ` 18,700)
 - (7) Motor Car Allowance ` 2,000 p.m.(Exemption u/s 10 (14) ` 23,000)
 - (8) Commutation allowance ` 2,000 p.m. (amount of exemption ` 800 p.m.)
 - (9) Lunch allowance ` 2,000 p.m. (amount spent on lunch ` 1,200 p.m.)
 - (10) Entertainment allowance ` 1,500 p.m.
 - (11) Servant Allowance` 900 per month (wages paid to servant ` 1,200p.m.)
 - (12) Picnic Allowance ` 5,000.
 - (13) Refreshment Allowance ` 700 p. m. (amount saved ` 2,300)
 - (14) He has paid professional tax ` 2,500 during 19-20
- Compute his income from Salary for assessment year - 2020-21

4

Mr. Paramveer is the owner of a residential house known as "Guru Kripa" at Ghatkopar. The house was occupied by three tenants namely, Mr. Qureshi, Mr. Ramanand and Mr. Sadanand. The other particulars of the house are given below tenant-wise for the year ended 31st March, 2014.

	First Unit	Second Unit	Third Unit
Name of the Tenant	Qureshi	Ramanand	Sadanand
Gross Ratable Value	12,000	14,000	15,000

Fair Rent	9,000	15,000	16,000
Actual Rent Received	11,400	11,000	18,000
Municipal Taxes Paid	3,240	3,780	4,080
Expenses on Repairs	1,000	Nil	Nil
Expenses of Collection of Rent	Nil	500	Nil

The repairs cost of the first and second unit is to be borne by tenants themselves. Owner Mr. Paramveer is to bear municipal taxes only in respect of the first unit while Ramanand and Sadanand reimbursed the municipal taxes paid by the owner. Compute the income from the house property of Mr. Paramveer for the A.Y. 2020-21.

5	<p>Mr. Sawant purchases a house property for ₹ 40,000 on 10/5/1962. He gets the first floor of the house constructed in 1967-68 by spending ₹ 90,000. He dies on 12/9/1984. The property is transferred to Mrs. Sawant by his will. Mrs. Sawant spends ₹ 1,60,000 and ₹ 53,400 during 1985-86 and 1986-87 respectively for renewals of the property. Mrs. Sawant sells the house property for ₹ 2,50,00,000 on 15/3/2017. Mrs. Sawant paid brokerage of ₹ 1,10,000 for the sale transaction. She purchased a new residential house for ₹ 98,78,219 on 18/03/2017. The fair market value of the house on 1/4/1981 is ₹ 6,00,000. The cost inflation index has to be referred for the latest .</p>
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6	<p>The following is the Trading and Profit and Loss account of Govinda for the year ending 31st March, 2020:</p> <table border="1"> <thead> <tr> <th>Particulars</th> <th>₹</th> <th>Particulars</th> <th>₹</th> </tr> </thead> <tbody> <tr> <td>To opening stock</td> <td>32,000</td> <td>By sales</td> <td>4,20,000</td> </tr> <tr> <td>To purchase</td> <td>3,60,000</td> <td></td> <td></td> </tr> <tr> <td>To gross profit</td> <td>76,000</td> <td>By closing stock</td> <td>48,000</td> </tr> <tr> <td></td> <td>4,68,000</td> <td></td> <td>4,68,000</td> </tr> <tr> <td>To salaries and wages</td> <td>36,400</td> <td>By Gross Profit</td> <td>76,000</td> </tr> </tbody> </table>	Particulars	₹	Particulars	₹	To opening stock	32,000	By sales	4,20,000	To purchase	3,60,000			To gross profit	76,000	By closing stock	48,000		4,68,000		4,68,000	To salaries and wages	36,400	By Gross Profit	76,000
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	4,68,000		4,68,000																						
To salaries and wages	36,400	By Gross Profit	76,000																						

To rent paid	10,800	By dividends	3,200
To insurance premium	2,890		
To printing and stationery	1,700		
To advertisement	720		
To household expenses	26,000		
To net profit	690		
	79,200		79,200

An analysis of the expenses revealed the following:

- (1) Salaries and wages include ` 18,000 paid as salary to the proprietor and ` 400 paid to proprietor's domestic servant.
- (2) Rent includes ` 1,800 being hostel charges of the proprietor's son.
- (3) Insurance premium includes ` 1,600 paid as life insurance premium on a policy on the life of the proprietor's wife.
- (4) ` 1,000 paid as penalty imposed by income tax officer has been wrongly included in salaries. Compute the income from business for the assessment year 2020-21

7

Mr. Kiran More, a Technical Director of a reputed concern, gives you the following information for the P.Y. 19-20:

- (1) Received ` 35,800 as Int. on Fixed Deposits with Bank of India (TDS 105%)
- (2) Received ` 24,000 Agricultural Income
- (3) Received ` 4,450 Interest on Company Deposit (Tax deducted at source ` 550)
- (4) Received ` 1,500 Interest on Deposit in Post Office Savings Bank.

	<p>(5) Received ` 2,100 Dividend from Reliance Industries Ltd., @ 21% on 100 shares of ` 100 each purchased by him at ` 170 each.</p> <p>(6) Received Directors' Board Meeting fees ` 200 per meeting. During the previous year Mr. Kiran More attended five meetings.</p> <p>(7) Received family pension after the death of Mrs. Kiran More ` 2,500 per month.</p> <p>(8) Received interest on Konkan Railway Corporation Bonds ` 2,000</p> <p>(9) Received interest on PPF A/C kept at State Bank of India ` 12,000</p> <p>(10) Received LIC policy amount on maturity of policy of Mr. Kiran More ` 3,00,000.</p> <p>(11) Received private tuition fees ` 15,000 and expenses incurred ` 2,000</p> <p>(12) Received winning in horse race ` 4,000</p> <p>You are required to calculate his income from other sources for A.Y. 20-21</p>
8	Discuss the Deductions under Chapter VI A
9	<p>As per Income Tax Act, 1961, Explain the following:</p> <ul style="list-style-type: none"> ● Income received or deemed to be received ● Income 'accruing' and 'arising' in India ● Exemption v/s. deduction
	ASSIGNMENTS
1	Discuss the Taxability of the Receipt of Advance Salary.
2	Discuss the Provisions of Income Tax Act regarding unoccupied residential house?
3	<p>Define the following terms:</p> <p>(a) Cost of Acquisition</p> <p>(b) Cost of Improvement</p> <p>(c) Short-term Capital Assets</p> <p>(d) Long-term Capital Assets</p>
4	Explain the concept of 'Deductions Expressly Allowed' under other sources of income?

SUBJECT : Commerce VI (Marketing) SEM : VI_____	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Marketing-Concept, Features, Importance, Functions
2	Marketing Research- Concept, Features
3	Consumer Behavior- Factors, Customer Relationship Management
4	Marketing Mix-Concept
5	Stages of Product Life Cycle, Pricing
6	Physical Distribution Channels
7	Promotion Mix-Concept, Elements
8	Sales Management, Personal Selling
9	Rural Marketing, Digital Marketing
10	Challenges faced by Marketing Managers in 21st Century
Sr.No	QUESTIONS FOR THE ADVANCED LEARNER
1	Strategic V/s Traditional Marketing
2	Marketing Research-Process
3	Market Segmentation-Bases, Market Targeting
4	Pricing Strategies, Positioning Strategies
5	Branding-Components
6	Supply Chain Management-Concept, Components
7	Integrated Marketing Communication-Scope, Importance
8	Competitive Strategies for Market Leader, Challenger, Follower, Nicher
9	Careers in Marketing & Skills
10	Factors contributing to Success of brands in India, Reasons for failure of brands in India
	ASSIGNMENTS
1	Explain the Product Life Cycle Progress and Stages of Nokia Mobiles
2	Identify Pricing Strategies of Products of HUL, Flipkart
3	Identify Positioning Strategies of Consumer products of Tata
4	What are the skill sets required for a Sales Executive working in a Car Showroom?
5	Identify Marketing Mix of Airtel

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

BUSINESS ECONOMICS VI	
Sr.No	QUESTIONS FOR THE SLOW LEARNERS
1	Describe any seven sustainable development goals
2	Discuss the role of Education in India
3	Explain the features of agricultural policy 2000
4	Discuss the types of agricultural credit in India
5	Explain various measures to control industrial pollution in India
6	Examine the trends in Indian Tourism industry
7	Outline the important limitations of Indian Money Market
8	Disinvest policy in India
9	Insurance Regulatory and Development Authority (IRDA)
10	Structure of Capital Market in India
Sr.No	QUESTIONS FOR THE ADVANCED LEARNERS
1	Explain the key policies and challenges of Make in India
2	Discuss the defects of agricultural marketing in India
3	Functions of FIPB
4	Discuss the recent policies and measures taken by the government for the development of the MSME sector in India
5	Explain the operational technology introduced in banking system in recent years
6	Examine various capital market reforms introduced in India
7	Problems faced by health care sector in India
8	Call Money Market
9	Discuss the role of different financial institutions in providing rural credit
10	Examine the problems of institutional finance in India.
	ASSIGNMENTS
1	Liberalization
2	Non institutional sources of agricultural finance
3	Social infrastructure and health in India

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : EXPORT MARKETING II		SEM :VI
Sr.No	QUESTIONS FOR THE SLOW LEARNER	
1	Meaning, features of Export Marketing	
2	What is the importance of Export Marketing	
3	Difference between Export Marketing and Domestic Marketing	
4	Types of Tariff and Non-tariff barriers	
5	WTO, TRIPS, TRIMS, GATS, AoA	
6	Foreign Trade Policy Highlights	
7	Negative list of Exports, Towns of excellence, Status holders	
8	Financial Initiatives Available To Indian Exporters	
9	Institutional Initiatives Available To Indian Exporters	
10	Role of DGFT	
Sr.No	QUESTIONS FOR THE ADVANCED LEARNER	
1	Risks and problems Involved in Export Marketing	
2	Region wise composition of Exports of India	
3	Types of REgional Economic Groupings - NAFTA, SAFTA, ASEAN, SAARC etc	
4	Overseas market selection procedure	
5	Implications of FTP, STP, HTP, EHTP, IIA, Deemed Exports	
6	Ease of Doing business, DGFT Role, EOUs	
7	ASIDE, IRMAC,	
8	Schemes Available To Indian Exporters	
9	Difference between Tariff and non-tariff barriers	
10	Factors affecting Export marketing in India	
ASSIGNMENTS		
1	Differentiate between Domestic marketing and Export Marketing	
2	Describe the different types of tariff and Non Tariff barriers	
3	Explain the main highlights of FTP 2015-20	
4	What are the Institutional Initiatives available to Indian Exporters?	
5	Enumerate the Negative list of exports	

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : COMPUTER SYSTEMS & APPLICATIONS II SEM : VI	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Define Networks. Also explain its types.
2	Define Data Communication System and its components.
3	Explain different network topology along with its advantages and disadvantages.
4	Explain TCP/IP Model in detail..
5	Explain the applications of Internet
6	Explain the advantages and importance of Email.
7	Explain different built in functions of My SQL.
8	Explain different financial functions of MS-Excel.
9	Explain the functions for calculating Total, average , highest and lowest score in MSEXcel.
10	Write My SQL Queries for creation of a table .
Sr.No	QUESTIONS FOR THE ADVANCED LEARNER
1	Give three applications of distributed processing .
2	State the advantages and disadvantages of the client server model.
3	Explain any two wired transmission media. State their advantages and disadvantages.
4	Explain OSI Model in detail.
5	Explain different advanced search techniques with examples.
6	Explain different Meta Search Engines with examples.
7	Explain hacking and different types of Hackers.
8	Explain the usage of the PIVOT table .
9	Write MySQL Queries for grouping, sorting of tables.
10	Write My SQL Queries on nesting of Queries.
ASSIGNMENTS	
1	Explain different browsers and their features in detail.
2	Solve at least 5 Queries on Retrieving data from MySql.
3	Solve at least 5 Queries on SubQueries of My SQL.
4	Write steps for using Subtotals in MS-Excel.
5	Write Steps for using Pivot tables in MS- Excel.

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : COST ACCOUNTING		SEM : VI					
Sr.No	QUESTIONS FOR THE SLOW LEARNER						
1	<p>A company annually manufactures and sells 20,000 units of a product, the selling price of which is Rs.50 and profit earned is Rs.10 per unit.</p> <p>The analysis of cost of 20,000 units is</p> <table><tr><td>Material Cost</td><td>Rs.3,00,000</td></tr><tr><td>Labour Cost</td><td>Rs.1,00,000</td></tr><tr><td>Overhead (50% variable)</td><td>Rs.4,00,000</td></tr></table> <p>You are required to compute:</p> <ul style="list-style-type: none">(i) Contribution per unit(ii) P/V Ratio(iii) Break Even Sales in Rs.(iv) Break Even Sales in Units(v) Sales required to earn a profit of Rs.4,00,000(vi) Profit when sales is 18,000 units(vii) Margin of safety when actual sales is Rs.7,00,000	Material Cost	Rs.3,00,000	Labour Cost	Rs.1,00,000	Overhead (50% variable)	Rs.4,00,000
Material Cost	Rs.3,00,000						
Labour Cost	Rs.1,00,000						
Overhead (50% variable)	Rs.4,00,000						
2	<p>Standard for a unit of production:</p> <p>Material – 2 kgs @ Rs.5 per kg</p> <p>Labour – 4 hours @ Rs.6 per hour</p> <p>Actual Production – 4,00,000 units</p> <p>Actual Material used – 7,90,000 Kgs</p> <p>Actual Hours worked – 15,80,000 hours</p> <p>Actual Rate:</p> <p>For Material – Rs.5.20 per kg</p>						

For Labour – Rs.6.40 per hour
 Calculate all Material and Labour Variances.

- 3
- Short Notes**
1. Favourable Vs. Unfavourable Variances
 2. Applicability of standard costing
 3. P/V Ratio
 4. Break Even Point
 5. Marginal Costing

4

The product of a company passes through three distinct processes to completion. They are known as A, B and C. From the past experience, it is ascertained that wastage incurred in each process as under:

Process A 2%, Process B 5% and Process C 10%.

In each case the percentage of wastage is computed on the number of units entering the process concerned. The wastage of each process possesses a scrap value. The wastage of process A and B is sold at Rs. 500 per 10,000 units and that of C at Rs.2, 000 per 10,000 units. The output of each process passes immediately to the next process and the Finished are passes from process C into stock.

The following information is obtained:

	Process A Rs.	Process B Rs.	Process C Rs.
Material Consumed	48,000	32,000	16,000
Direct Labour	64,000	48,000	24,000
Manufacturing Expenses	8,000	8,000	12,000

1, 00,000 units have been issued to Process A at cost of Rs.50, 000. The output of each

Process has been as under:

Process A 98,000, Process B 95,200, Process C 84,000.

	Prepare Process Accounts, Normal Loss A/c, Abnormal Gain A/c and Abnormal Loss A/c.																																												
5	<p>Sealink Construction Company has undertaken three contracts during the year and following particulars are available as on 31-3-2016.</p> <table border="1"> <thead> <tr> <th>Particulars</th> <th>Contract X Rs.</th> <th>Contract Y Rs.</th> <th>Contract Z Rs.</th> </tr> </thead> <tbody> <tr> <td>Contract price</td> <td>1,00,00,000</td> <td>2,50,00,000</td> <td>75,00,000</td> </tr> <tr> <td>Material issued to contract</td> <td>16,52,000</td> <td>22,45,000</td> <td>18,96,000</td> </tr> <tr> <td>Labour</td> <td>10,28,000</td> <td>12,65,000</td> <td>12,55,000</td> </tr> <tr> <td>Sub-Contract charges</td> <td>8,48,000</td> <td>8,39,000</td> <td>4,35,000</td> </tr> <tr> <td>Architect's fees</td> <td>3% of work certified</td> <td>3% of work certified</td> <td>3% of work certified</td> </tr> <tr> <td>Insurance charges</td> <td>30,000</td> <td>61,000</td> <td>74,000</td> </tr> <tr> <td>Work certified</td> <td>40,00,000</td> <td>50,00,000</td> <td>50,00,000</td> </tr> <tr> <td>Work uncertified</td> <td>3,50,000</td> <td>4,00,000</td> <td>2,50,000</td> </tr> <tr> <td>Amount received from contractee</td> <td>80% of work certified 90,000</td> <td>90% of work certified 1,00,000</td> <td>75% of work certified 2,00,000</td> </tr> <tr> <td>Closing stock of materials</td> <td></td> <td></td> <td></td> </tr> </tbody> </table> <p>All contracts were commenced during the current year. Total depreciation on plants amounted to Rs.1, 12,000 and allocates the same to all contracts in the ratio of work certified.</p> <p>Prepare Contract Accounts, show the calculations of profits transferred to Profit & Loss Account. Calculation should be made to the nearest rupee</p>	Particulars	Contract X Rs.	Contract Y Rs.	Contract Z Rs.	Contract price	1,00,00,000	2,50,00,000	75,00,000	Material issued to contract	16,52,000	22,45,000	18,96,000	Labour	10,28,000	12,65,000	12,55,000	Sub-Contract charges	8,48,000	8,39,000	4,35,000	Architect's fees	3% of work certified	3% of work certified	3% of work certified	Insurance charges	30,000	61,000	74,000	Work certified	40,00,000	50,00,000	50,00,000	Work uncertified	3,50,000	4,00,000	2,50,000	Amount received from contractee	80% of work certified 90,000	90% of work certified 1,00,000	75% of work certified 2,00,000	Closing stock of materials			
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6	<p>Short Notes</p> <p>1. Joint Product and By Product</p>																																												

2. Features of Process Costing
3. Normal Loss
4. Work Certified & Work Uncertified
5. Retention Money

Sr.No

QUESTIONS FOR THE ADVANCED LEARNER

1

Cost ledger of a company shows the following balances as on 1st April, 2016.

Particulars	Debit (Rs.)	Credit (Rs.)
Finished Stock Ledger Control A/c	6,840	
Work-in-progress Ledger Control A/c	27,400	
Stores Ledger Control A/c	10,500	
Cost Ledger Control A/c		44,740
	44,740	44,740

Transactions for the year 2016-17 are as below:

Direct wages	Rs.88,400
Works overheads allocated to production	Rs.29,500
Stores issued to production	Rs.87,500
Goods finished during the year	Rs.2,30,000
Finished goods sold(No stock left at the year end)	Rs.2,75,000
Stores purchased	Rs.97,500
Stores issued to factory repairs only	Rs.1,500
Carriage inwards on stores issued for production	Rs.600
Work expenses	Rs.24,500
Office expenses	Rs.6,500

Prepare Cost Control Accounts.

2

Balaji Enterprises provides you the following information for the month of February 2015 about process I, II and III:

Particulars	Process I	Process II	Process III
Basic Raw Materials introduced (Units)	30,000	5,050	3,780
Cost of Raw Materials per unit (Rs.)	15	18	22
Direct Expenses (Rs.)	1,50,000	1,70,000	1,90,000
Direct wages(Rs.)	1,20,000	1,00,000	1,00,000
Indirect Materials (Rs.)	8,100	9,205	6,560
Factory overheads(Rs.)	1,13,100	1,19,345	87,740
Normal loss (as % of total number of units input)	4%	6%	8%
Scrap value per unit (Rs.)	5	7	10
Actual output (Units)	28,500	23,700	16,500
Output transferred to next process (%)	70%	60%	-
Output sold at the end of process (%)	30%	40%	100%
Selling price per unit of the output sold at the end of the process(Rs.)	32	44	70

Out put is transferred to next process at cost. You are required to prepare Process Accounts.

3

XYZ Constructions Ltd. Undertook construction on 1-1-2016 for construction of building for Rs.15, 00,000. The trial balance on 31-12-2016 is as follows.

Particulars	Dr(Rs)	Cr(Rs)
-------------	--------	--------

Share capital		10,00,000
Land & Building	8,00,000	
Bank loan		5,00,000
Cash in hand	2,00,000	
Charged to Contract No. 151		
Materials	2,50,000	
Sundry Expenses	1,50,000	
Establishment charges	1,00,000	
Wages	2,00,000	
Plant & Machinery	2,50,000	
Cash received from Contractee (60% of work certified)		4,50,000
	19,50,000	19,50,000

Of the materials charged to the contract, material worth Rs.5, 000 were destroyed by fire and material worth Rs.10, 000 were stolen. Material at site on 31-12-2016 was Rs 40,000.

Of the plant charged to the contract, plant returned to stores on 31-12-2016 was Rs.50, 000. Plant destroyed by an accident Rs 10,000. Depreciation is charged at 10% p.a on plants.

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

SUBJECT : INDIRECT TAX		SEM : VI
Sr.No	QUESTIONS FOR THE SLOW LEARNER	
1	Define direct and indirect taxes, Explain the salient features of indirect taxes	
2	<p>Solve the Following:</p> <ol style="list-style-type: none"> 1. Booking of Air Tickets which involves cost of the meal to be provided during travel Classify Principal & Composite Supply? 2. M/s P Ltd. entered into a contract with M/s Z Ltd. for supply of goods. Where goods are packed and transported with insurance. Classify Principal & Composite Supply? 3. A Five-star hotel provides four days and three-night package, with breakfast. Classify Principal & Composite Supply? The hotel accommodation attracts 18% tax and the restaurant service attracts 28% tax. What will be GST Rate 4. Mr. Ravi being a dealer in laptops, sold a laptop bag along with the laptop to a customer, for ₹ 55,000. CGST and SGST for laptop @18% and for laptop bag @28%. What would be the rate of tax leviable? Also find the GST liability 	
3	<p>X & Co., receives an advance of ₹ 2,500/- on 29.07.20 for goods worth ₹ 10,000/- to be supplied in the month of September 2020.</p> <p>Find the following:</p> <p>(a) Value of supply of goods in the month of July 2017 (b) Due date of tax liability for the month of July 2017. Note: P.Y. turnover ₹ 1.80 crore.</p>	
4	<p>Place of Supply:</p> <ol style="list-style-type: none"> 1. Mr. D located in New Delhi, place order on Mr. Delhi of New Delhi for installation of Air-condition machine in his factory located in Chennai. Mr. D procures the Indoor and out-door units, set of plugs, electrical cables, distribution boards and other items from different States in India and arranges for delivery in Chennai. The said machine assembled by Mr. Delhi in Chennai. Find the Place of supply of goods and levy tax? 2. Chennai express train going from Chennai to Cochin, M/s X Ltd. located in Cochin has supplied the food which are given to passengers during night time. The food packets are loaded at Chennai Central Station, Chennai. Find the place of supply of goods and levy of GST? 3. M/s X Ltd. has entered into agreement with M/s Y Ltd. to maintain air conditioners. M/s. X Ltd. has air conditioners located in Telangana, Andhra Pradesh and Tamil Nadu. M/s Y Ltd. has 	

	<p>appointed sub-contractors for the purpose of providing the services of maintenance of air conditioners installed in Telangana, Andhra Pradesh and Tamil Nadu. The maintenance and repair work undertaken by the sub-contractor, who is a supplier of service in the given case.</p>												
5	<p>Best Cars Ltd. sells a car worth ₹ 5,00,000 to Sundar Automobiles. Best Cars Ltd. incurred packing charges of ₹ 6,000 on the car. Best Cars Ltd. provided a discount of 1% on the car price, as part of Diwali scheme.</p> <p>Best Cars Ltd agreed to provide a further discount of 0.5% if Sundar Automobiles makes payment by 31st of the month via net banking. Sundar Automobiles makes the payment by 31st of the month using net banking. Find the Net GST liability in the hands of Best Cars Ltd. Applicable rate of GST 18%.</p>												
6	<p>Mr. M of Madurai supplied goods/services for ₹ 24,000 to Mr. S of Selam. Mr. M purchased goods/services for ₹ 23,600 (inclusive of CGST 9% and SGST 9%) from Mr. C of Chennai. Find the following:</p> <p>(a) Total price charged by Mr. M for supply of goods/services and (b) Who is liable to pay GST. (c) Net liability of GST.</p>												
7	<p>ILLUSTRATION: 7</p> <p>M/s Moon Pvt. Ltd. incorporated in Chennai on 1st July 2017 has the following details for the year 2017-18:</p> <table border="0"> <tr> <td>Particulars</td> <td>Value (₹ in lacs)</td> </tr> <tr> <td>Inter-State exempted supply of goods</td> <td>4.0</td> </tr> <tr> <td>Intra-State supplies of services</td> <td>5.0</td> </tr> <tr> <td>Non-taxable supplies</td> <td>2.0</td> </tr> <tr> <td>Exempted supplies of services</td> <td>0.60</td> </tr> <tr> <td>Value of export of goods</td> <td>7.0</td> </tr> </table>	Particulars	Value (₹ in lacs)	Inter-State exempted supply of goods	4.0	Intra-State supplies of services	5.0	Non-taxable supplies	2.0	Exempted supplies of services	0.60	Value of export of goods	7.0
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Sr.No	QUESTIONS FOR THE ADVANCE LEARNER												
1	Discuss the dual GST model to be introduced in India												
2	<p>Solve the Following:</p> <ol style="list-style-type: none"> 1. Diwali gift hamper which consist of different Items like sweets, chocolates, cakes, dry fruits packed in one pack is example of Composite or Mixed Supply and what will be tax rate applicable on them? 2. M/s X Ltd. a dealer offer combo packs of shirt, watch, wallet, book and they are bundled as a kit and this Tax rate for a shirt, watch, wallet and book are 12%, 18%, 5% and Nil respectively. What will be the GST Rate applicable ? 3. Mr. A booked a Rajdhani train ticket, which includes meal. Is it composite supply or mixed supply? 4. Space Bazar offers a free bucket with detergent purchased. Is it composite supply or mixed supply? Assume rate of GST for detergent @28% and bucket @18%. 												

3	<p>M/s X Ltd, being a manufacturer, sold goods to M/s Y Ltd., wholesaler, and issued invoice for the sale on 01-082020.</p> <p>Find the time of supply of goods in each of the following independent cases:</p> <p>(i) M/s X Ltd., removes the goods for delivery to M/s Y Ltd., on 16th August 2020.</p> <p>(ii) M/s. Y Ltd., collects the goods from premises of M/s X Ltd., on 10th August 2020.</p> <p>(iii) M/s Y Ltd., made full payment on 26th July 2020.</p> <p>(iv) M/s Y Ltd., credited the payment in bank account of M/s X Ltd., on 28th July 2020 for 3/4th of goods, M/s X Ltd., recorded the same as receipts in his books on 3rd August 2020. The goods were dispatched on 5th August 2020 from the warehouse.</p>
4	<p>Place of Supply:</p> <ol style="list-style-type: none"> 1. M/s Karina Ltd. incorporated in Mumbai and own a godown in Chennai. Mr. M of Mumbai approached M/s Karina Ltd. of Mumbai for purchase of goods lying in godown at Chennai. Mr M further informs that he does not want delivery of goods in Mumbai. M/s Karina Ltd. issues invoice for sale of goods in Mumbai. Find the place of supply of goods and levy of tax? 2. Mr. D located in New Delhi, place order on Mr. Delhi of New Delhi for installation of Air-condition machine in his factory located in Chennai. Mr. D procures the Indoor and out-door units, set of plugs, electrical cables, distribution boards and other items from different States in India and arranges for delivery in Chennai. The said machine assembled by Mr. Dehli in Chennai. Find the Place of supply of goods and levy tax? 3. Mr. A located at Kolkata provides training at Kolkata to employees of M/s Infosys Ltd, which is registered at Mumbai. <p>Find the place of supply of service and GST liability in the following two cases?</p> <p>Case 1: Infosys is registered person under GST</p> <p>Case 2: Infosys is not registered person under GST</p>
5	<p>Asha Ltd. supplies raw material to a job worker Kareena Ltd. After completing the job-work, the finished products of 5,000 packets are returned to Asha Ltd. putting the retail sale price as ₹ 20 on each packet. The product in the packet is covered under MRP provisions. Determine the transaction value in the hands of Kareena Ltd. under GST law from the following details:</p>

	<p>Cost of raw material supplied 30,000</p> <p>Job Workers charges including profit 10,000</p> <p>Transportation charges for sending the raw material to the job worker 3,000</p> <p>Transportation charges for returning the finished packets to Asha Ltd. 4,500</p> <p>Asha Ltd. paid certain technology transfer fees to _Reena Ltd‘, so that _Kareena Ltd‘ can use the said technology in the given job-work operation. 22,500</p> <p>Note: Kareena Ltd offered discount ` 2,000, provided full payment is made at the time of raising invoice and the same is mentioned in the invoice. Asha Ltd. made full payment at the time of issue of invoice.</p>
6	<p>Intra State Supply of goods/ services by A to B Value charged for supply of goods/ services 10,000 and GST Rate 9%. Supply of goods/services by B to C – Value addition @ 20%. Find the following:</p> <p>(a) Total price charged for supply of goods/services and</p> <p>(b) Who is liable to pay GST.</p> <p>(c) Net liability of GST.</p> <p>Supply of goods/ services by A to B</p>
7	<p>Mr. X a dealer dealing with Intra State supply of goods and services has place of business in India furnished the following information in the financial year 2017-18:</p> <ol style="list-style-type: none"> 1. Sale of taxable goods by Head Office located in Chennai for ` 1,00,000 2. Supply of taxable services by Branch office at Bengaluru for ` 50,000 3. Supply of goods exempted from GST ` 10,000 4. Export of goods and services for ` 2,00,000 <p>Sale of goods acting as agent on behalf of principal for ` 15,00,000</p>
8	<p>Mr. X of Dehradun a dealer dealing with Intra State supply of goods and services has place of business in India furnished the following information in the financial year 2020-21:</p> <ol style="list-style-type: none"> 1. Sale of taxable goods by Head Office located in Haridwar for ` 1,00,000 2. Supply of taxable services by Branch office at Nanital for ` 50,000 3. Supply of goods exempted from GST ` 10,000 4. Export of goods and services for ` 2,00,000

	Sale of goods acting as agent on behalf of principal for ` 15,00,000
	ASSIGNMENTS
1	Discuss how GST resolved the double taxation dichotomy under previous indirect tax laws.
2	Enumerate the deficiencies of the existing indirect taxes which led to the need for ushering into GST regime
3	Conditions for taking ITC [Section 16(2)]
4	Procedure for registration [Section 25 read with rule 10]

QUESTIONS FOR SLOW LEARNER AND ADVANCE LEARNER

Commerce 6 (Human Resources Management)

SUBJECT : Commerce 6 (HRM) SEM VI	
Sr.No	QUESTIONS FOR THE SLOW LEARNER
1	Steps in Human Resources Planning
2	Sources of Recruitment
3	Functions of HRM
4	Methods of Training
5	Mentoring and its Importance
6	Techniques of Counselling
7	Maslow's Need Hierarchy Theory
8	Importance of Human Resources Management
9	Significance of Human Relations
10	Traditional HRM vs Strategic HRM
Sr.No	QUESTIONS FOR THE ADVANCE LEARNER
1	Process of Selection
2	Methods of performance Appraisal
3	Components of Job Analysis
4	Components of Job Design
5	Importance of Career Planning
6	McGregor's Theory X and Theory Y
7	Concept of Emotional Quotient and spiritual Quotient
8	Concept and Importance of HRIS
9	Challenges in Human Resources Management
10	Methods of evaluating Training Effectiveness